

**Regional workshop on Promoting intraregional trade, investment and connectivity  
through bankable Aid for Trade projects –  
Addressing developmental needs with effective Aid for Trade projects**

17 – 18 April 2013  
Kathmandu, Nepal

Participants: government officials, private sector representatives and academics involved in preparation, implementation or evaluation of Aid for Trade projects and their impacts.

**PROGRAMME**

**17 April 2013**

09:00 – 09:10	<b>Opening remarks</b> <ul style="list-style-type: none"> <li>• <i>Dr. Mia Mikic, Chief, TPAS, TID, ESCAP</i></li> <li>• <i>Dr. Posh Raj Pandey, Executive Chairman, SAWTEE</i></li> </ul>
09:00 – 09:10	<b>Introducing the UN Development Account 7<sup>th</sup> Tranche project on Aid for Trade</b> <ul style="list-style-type: none"> <li>• <i>Dr. Mia Mikic, ESCAP</i></li> </ul>
09:20 – 10:15	<b>Session 1: Exploring the role of Aid for Trade projects as tools for promoting intraregional trade, investment and connectivity</b> <ul style="list-style-type: none"> <li>• <i>SAWTEE</i></li> <li>• <i>Contributions from the participants</i></li> </ul>
10:15 – 10:30	<i>Networking</i>
10:30 – 11:45	<b>Session 2: Defining the trade related developmental needs of Asia-Pacific LDCs/LLDCs and addressing them with Aid for Trade projects</b> <ul style="list-style-type: none"> <li>• <i>ESCAP introduction</i></li> <li>• <i>Recipient country perspective (Mr. Sirisamphanh Vorachith, Director General, MoIC, Lao PDR)</i></li> <li>• <i>New donor countries perspective (Jun Ho Shin, Republic of Korea)</i></li> </ul>
11:45 – 13:00	<i>Lunch</i>
13:00 – 14:15	<b>Session 3: Panel on identifying the key constraints for trade integration and South-South cooperation</b> <ul style="list-style-type: none"> <li>• <i>Moderator Mr. Manoj Acharya, Ministry of Commerce and Supplies, Nepal</i></li> <li>• <i>Panelists: Biplove Choudhari, UNDP; Ms. Ayu Siti Maryam, Indonesia, Mr. Watcharas Leelawath, ITD</i></li> </ul>
14:15 – 14:30	<i>Networking</i>

14:30– 17:00	<p><b>Session 4:</b></p> <p><b>Aligning Aid for Trade projects with national development strategies – Links between Enhanced Integrated Framework and Aid for Trade</b></p> <ul style="list-style-type: none"> <li>• <i>Annet Blank, WTO</i></li> <li>• <i>Christiane Kraus, EIF Secretariat</i></li> </ul> <p><b>Case of Cambodian Trade Sector-Wide Approach (Trade SWAp)</b></p> <ul style="list-style-type: none"> <li>• <i>Sven Callebaut, Ministry of Commerce, Cambodia</i></li> </ul> <p><b>Case study of Viet Nam</b></p> <ul style="list-style-type: none"> <li>• <i>Vu Quoc Huy, VNU, Viet Nam</i></li> </ul>
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### 18 April 2013

09:00 – 09:30	<p><b>Session 5: Defining successful and effective Aid for Trade projects – an introduction to bankability</b></p> <ul style="list-style-type: none"> <li>• <i>Teemu Puutio, ESCAP</i></li> </ul>
09:30 – 10:30	<p><b>Session 6: Developing <i>bankable</i> Aid for Trade projects – from accurate needs assessments to clear logistic frameworks and measurable outcomes</b></p> <ul style="list-style-type: none"> <li>• <i>Frans Lammersen, OECD</i></li> </ul>
10:30 – 10:45	<i>Networking</i>
10:45 – 12:00	<p><b>Session 7: Aid for Trade project assessment criteria – How donors define bankability</b></p> <ul style="list-style-type: none"> <li>• <i>Sven Callebaut, Advisor, Ministry of Commerce, Cambodia</i></li> </ul>
12:00 – 13:15	<i>Lunch</i>
13:15 – 14:30	<p><b>Session 8: Measuring the development impact and effectiveness of Aid for Trade projects</b></p> <ul style="list-style-type: none"> <li>• <i>Ratnakar Adhikari, SAWTEE</i></li> </ul>
14:45 – 16:00	<p><b>Session 9: Evaluating aid for trade on the ground – Lessons from the Philippines</b></p> <ul style="list-style-type: none"> <li>• <i>Ma. Joy Abrenica, The University of the Philippines</i></li> </ul>
16:00 – 17:00	<b>Closing discussion</b>