Public-Private Partnerships
E-learning series: Module 5

PPP Project Cycle

The document provides a copy of the slides presented in the fifth module of the ESCAP e-learning series on Public-Private Partnerships. The related e-learning video can be watched on the ESCAP website.

Objectives

- Identification
- Preparation
- Transaction
- Management

ESCAP supports governments in the Asia-Pacific region in implementing measures to efficiently involve the private sector in infrastructure development. The ESCAP e-learning series on Public-Private Partnerships contributes to this objective and aims at improving knowledge on PPPs.

For further information please contact:
Transport Division
United Nations ESCAP
Telephone: (66) 2-288-1371
Email: escap-ttd@un.org
Identification

Project identified as a national priority
PPP? traditional procurement?

Screening Criteria

- BIG Enough
- Long-Term Need
- Measurable Output
- Private Sector Capacity

Qualitative “Value for Money” Assessment

Prefeasibility Studies

Main project characteristics
Project viability?
Government support?

Approval to proceed with PPP development

-------------------------------------------------------------

Preparation

Business Case
Feasibility Studies

- Technical: output specification proven technologies?
- Economic: cost vs. benefit
- Financial: demand / revenues?
- Legal and Regulatory: fiscal sustainability?
- Environment & Social: legal basis?
- Risk Allocation: compliance with standards?

Market Sounding

Approval to proceed with Bidding

Feasibility Studies

Technical

Economic

Financial

Legal and Regulatory

Environment & Social

output specification proven technologies?
cost vs. benefit
demand / revenues?
fiscal sustainability?
legal basis?
compliance with standards?
Transaction

Competitive, Fair & Transparent

Pre-tender
Bidding documents
Draft PPP contract
Procurement strategy
Qualification & Selection criteria
Interaction with Bidders
Advertisement
‘Road shows’
Procurement notice

Pre-qualification
Request for Qualification (RFQ)
Project information (key commercial terms)
Timeline & information on the procurement process
Pre-qualification criteria
Experience
Resources
Capacity (design, construction, operation and maintenance)
Pre-qualified bidders
(3 to 6)
Facilitate interaction
Increase chance of success
Please note that the video can be accessed on http://www.unescap.org/our-work/transport/financing-and-private-sector-participation