



MINISTRY OF PUBLIC ENTERPRISES

Public Private Partnerships

SOE Performance - 2015

- ❑ Total Assets – \$1.4b;
- ❑ Total Liabilities – \$800m;
- ❑ 95% of total external debt is for SOE implemented projects in infrastructure sector (Energy & transport)
- ❑ **Average Return on Equity – (0.1%)**
- ❑ **Return on Assets – (0.0%)**

PPP Framework

- ❑ Contractual arrangements
- ❑ Framework for the Planning and Implementation of PPPs in Samoa
 - ❑ Provides format for more comprehensive advance planning.
 - ❑ Provides best practice procedures for PPP procurement
 - ❑ Specifies policy for unsolicited proposals
 - ❑ Specifies best practices for project governance

Advance Planning

- ☐ Review of SOE portfolio

- ☐ Potential PPPs
 - ☐ Support by Board and Management
 - ☐ Can be awarded in the next 24 months
 - ☐ Implementation result in higher value for money compared to status quo

- ☐ Potential PPPs
 - ☐ LTA – road maintenance contracts
 - ☐ SPA – stevedoring contracts
 - ☐ SAA – operations and maintenance of new terminal

Governance

- ☐ Project Steering Committee (PSC)
- ☐ Project team
- ☐ SOE reporting requirements

Challenges

- ❑ Shifting from Traditional procurement to PPPs
- ❑ capacity of private sector
- ❑ Bankable Projects