Our Digital Inclusion Initiatives in Asia

Manisha Dogra, Vice President – Sustainability Asia
Telenor Group
Telenor: 181 million customers across Nordics and Asia

- 9 markets worldwide
- 164 years of history
- 181 million subscribers
- 11.5 billions EUR revenues

<table>
<thead>
<tr>
<th>Subs (Million)</th>
<th>Market Position</th>
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<tbody>
<tr>
<td>75.3</td>
<td>#1</td>
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<tr>
<td>43.8</td>
<td>#2</td>
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<tr>
<td>19.8</td>
<td>#2</td>
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<tr>
<td>20.6</td>
<td>#3</td>
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<tr>
<td>11.3</td>
<td>#2</td>
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<tr>
<td>2.9</td>
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<td>2.7</td>
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<td>1.6</td>
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Nordics
Emerging Asia
Developed Asia
EMPOWERING ASIA FOR MORE THAN 20 YEARS

TELECOMS: GROWTH ENGINE ACROSS MARKETS

- **PAKISTAN**  
  Telenor entry: 2004

- **BANGLADESH**  
  Telenor entry: 1996

- **MYANMAR**  
  Telenor entry: 2014

- **THAILAND**  
  Telenor entry: 2000

- **MALAYSIA**  
  Telenor entry: 1999

$15 billion in economic value

150,000 JOBS

$1.7 billion in taxes

Source: Frontier (2019)
Connecting you to what matters most
Empowering Societies
2.4 Mn
Financial Inclusion
Inclusion in agriculture
Thank you