

# What is the role of Trade in Development?

Enhancing the contribution of PTAs to  
inclusive and equitable trade:

Viet Nam

15-17 March 2017

FTU, Hanoi



# Workshop outline

- Trade, growth and development
- Trade protection and liberalization: from efficiency to meeting social objectives
- PTAs and multilateral trading system and PTAs in Asia-Pacific
- Trade reforms and PTAs of Viet Nam
- Towards PTA's contribution to inclusive and equitable trade
  - Viet Nam experience so far
- Getting a PTA done:
  - Stakeholders
  - Negotiation
  - Implementation
- What if the expectations are not met?

WHAT IS THE ROLE OF TRADE IN DEVELOPMENT?

**GROUP ACTIVITY**

# Please discuss (from the Vietnamese perspective)

- What is the size of trade- share of export and import in GDP?
- How many jobs depend on trade?
- Role in balance of payments and exchange rate determination
- Does it matter what (merchandise, services, natural resources?) and where (partners?) is exported?
- What are the gains from trade?
- What determines a distribution of gains?
- Are there any costs from trade?
- How are these costs shouldered?
- What else is relevant to discuss with respect to the trade role's in development?