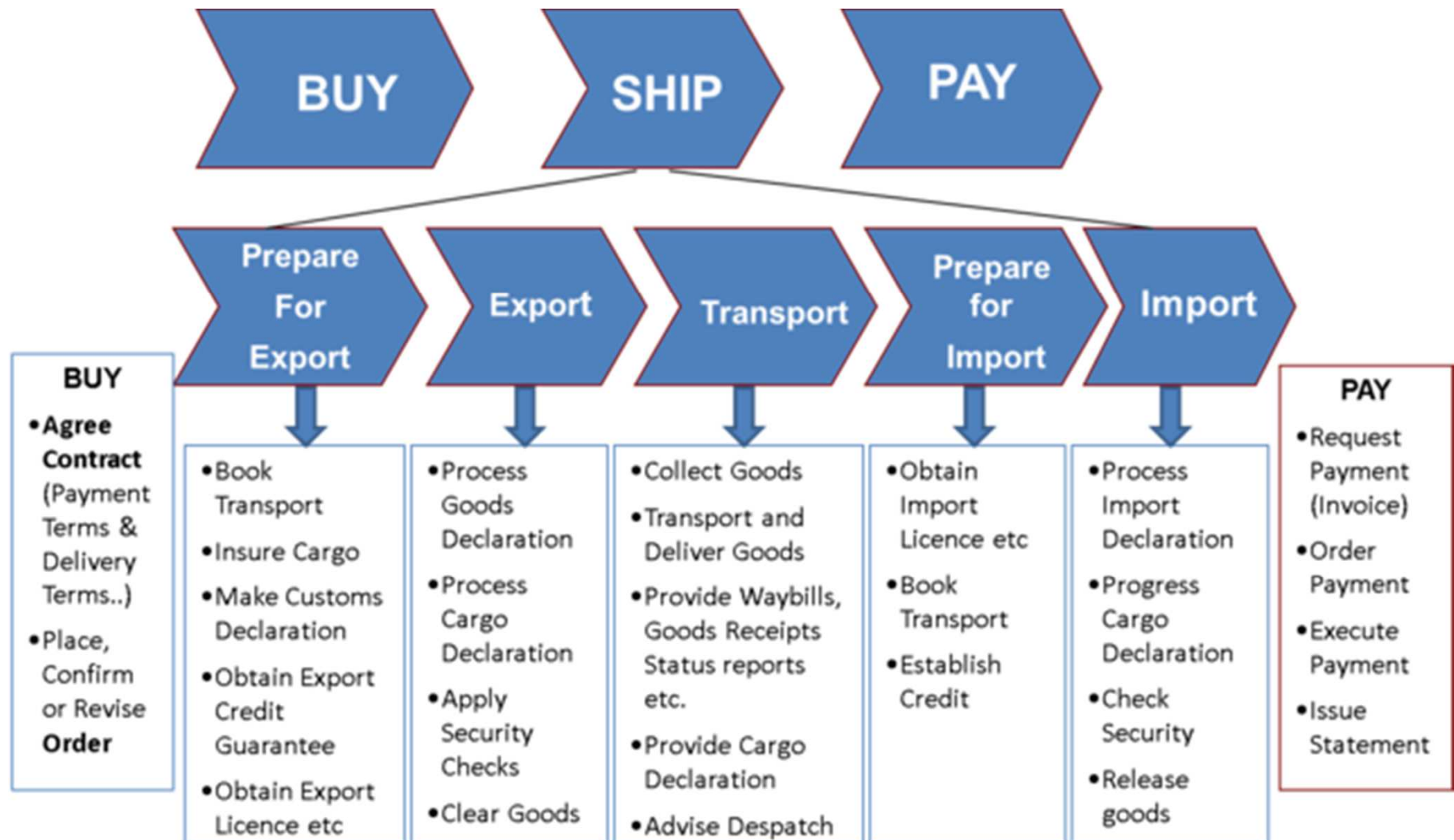


Analysis on the cross-border trade processes and recommended reference maps for cross-border paperless trade.

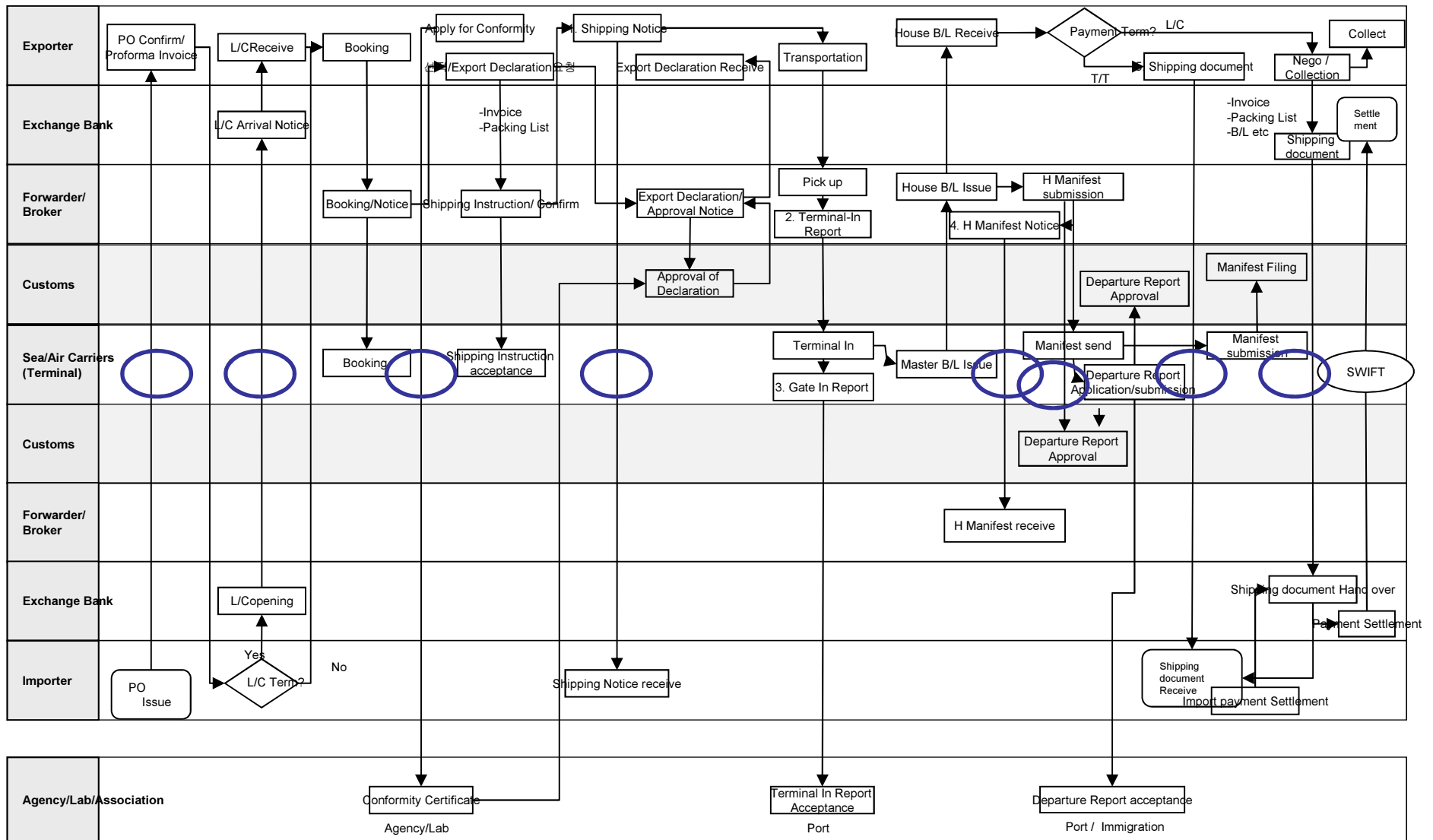
March 2015

Simplified International Supply Chain



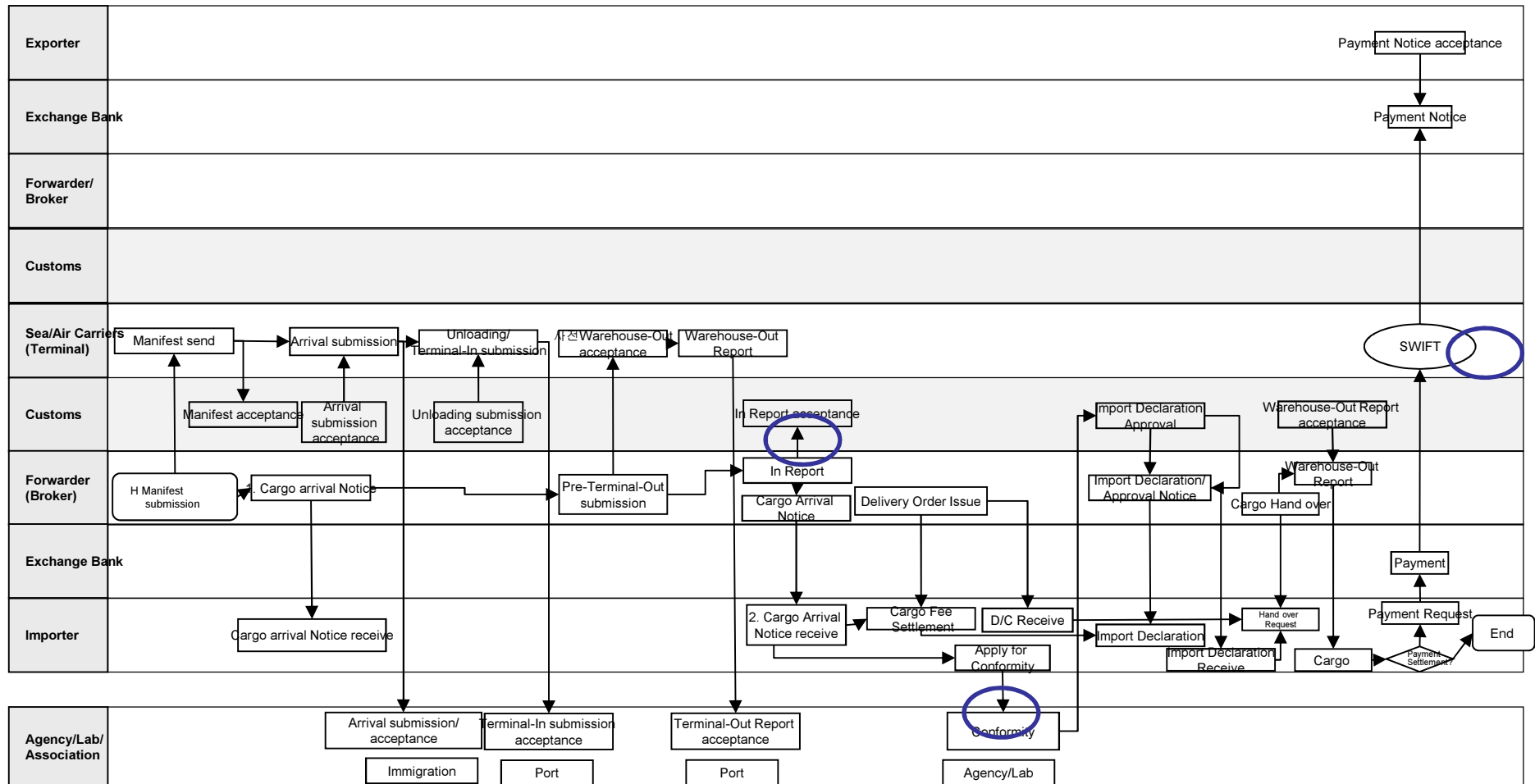
International Supply Chain with Cross-Border Transactions

Documents crossing borders



International Supply Chain with Cross-Border Transactions

Documents crossing borders (Continue)



4 major areas

4 major areas of cross-border trade documents and data

❖ Commercial Transactions

- Offer, Counter Offer, Proforma Invoice
- Framework contract, contract
- Invoice, Packing List
- (Self) Test Certificate, Manufacturing Certificate
- Cargo Insurance (Insurance Policy) and etc

❖ Trade financing and settlement

- Letter of Credit, Bill of Exchange and etc

❖ Transportation and related services

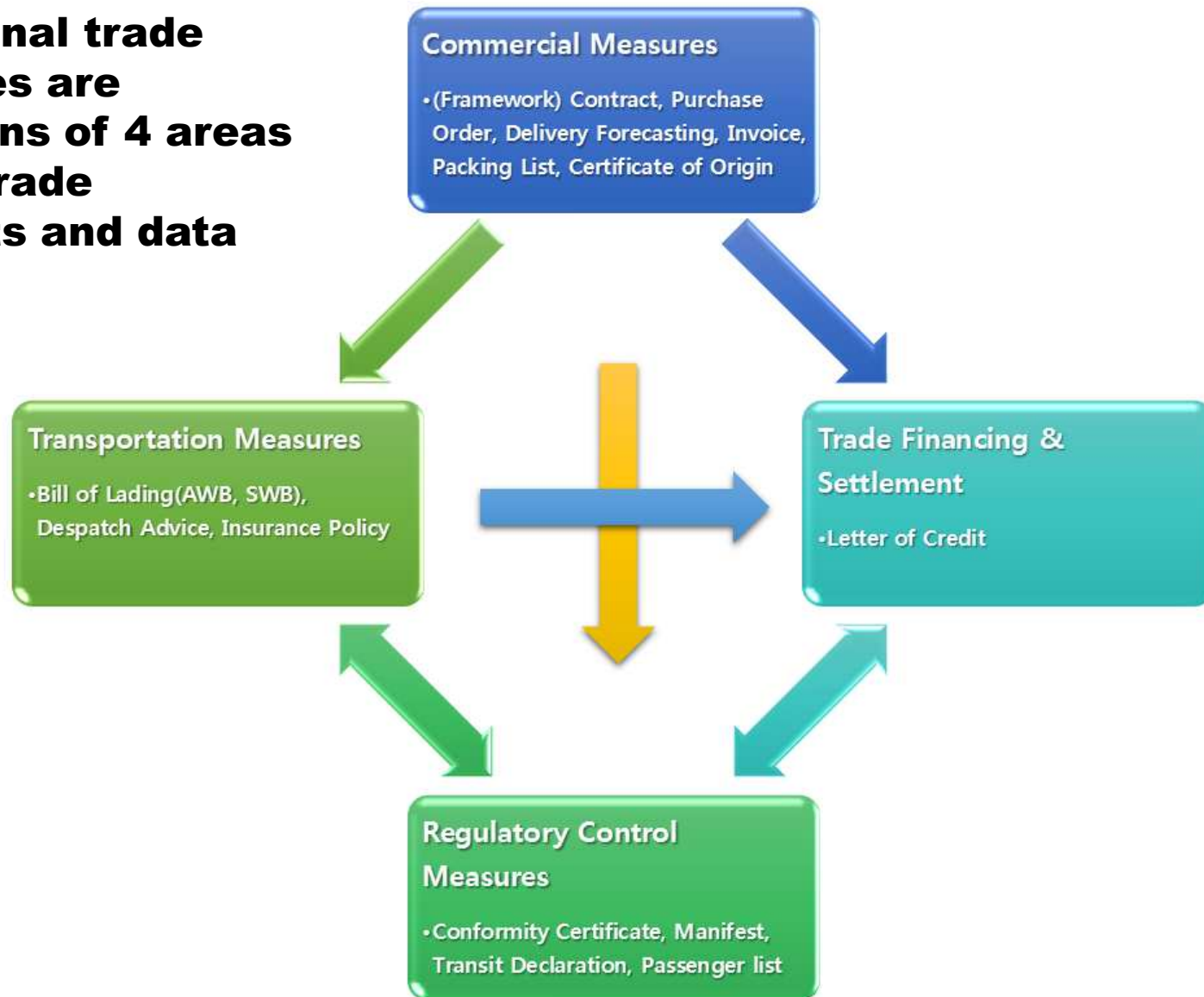
- Cargo/Vessel Status information
- In-Transit report
- Bill of Lading, Sea Way Bill, Air Way Bill and etc

❖ Official control measures

- Country/Certificate of Origin
- Conformity Certificates such as Fumigation Certificate, Safety/Health Certificate and National/International Standard Certificate
- Import/Export License/Permit and Quota
- Customs clearance information, Advance Manifest and etc

Interactions among 4 major areas

International trade procedures are interactions of 4 areas relaying trade documents and data



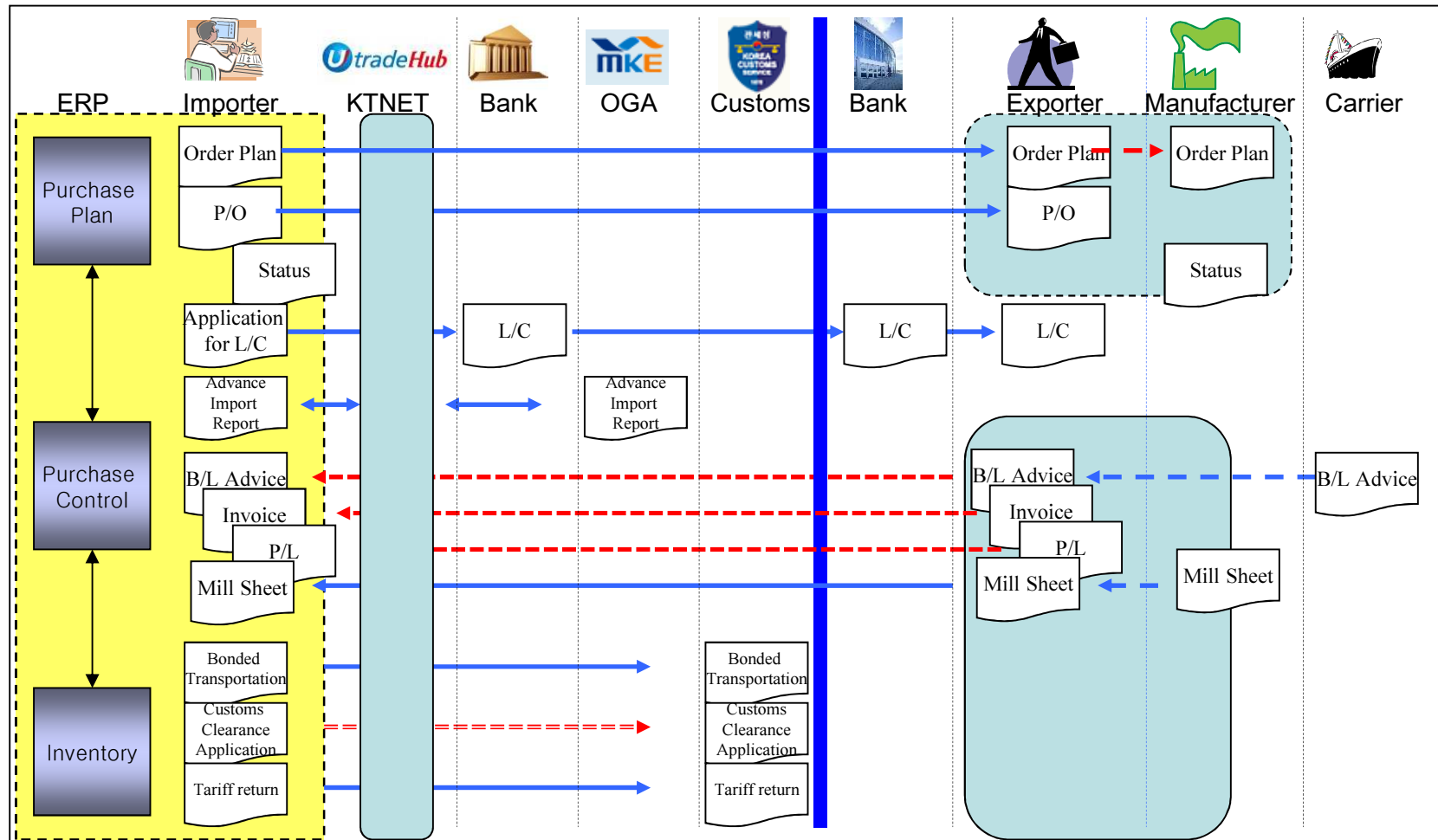
Cases of cross-border exchange – B2B ISC

Typical ISC B2B Documents

Ordering Transactions	ANSI X.12	EDIFACT
Purchase Order (Ack.)	850 (855)	ORDERS (ORDRSP)
Purchase Order Change (Ack.)	860 (865)	ORDCHG (ORDRSP)
Order Status Report (Inquiry)	870 (869)	ORDREP (ORSSTA)
Materials Management Transactions	ANSI X.12	EDIFACT
Planning Schedule/Material Release	830	DELFOR
Shipping Schedule	862	DELJIT
Ship Notice	856	DESADV
Financial Transactions	ANSI X.12	EDIFACT
Invoice	810	INVOIC
Freight Invoice	859	IFTMCS
Payment Order/Remittance Advice	820	REMADV
Shipping/Receiving Transactions	ANSI X.12	EDIFACT
Shipment Information	858	IFTMCS
Receiving Advice	867	RECADV

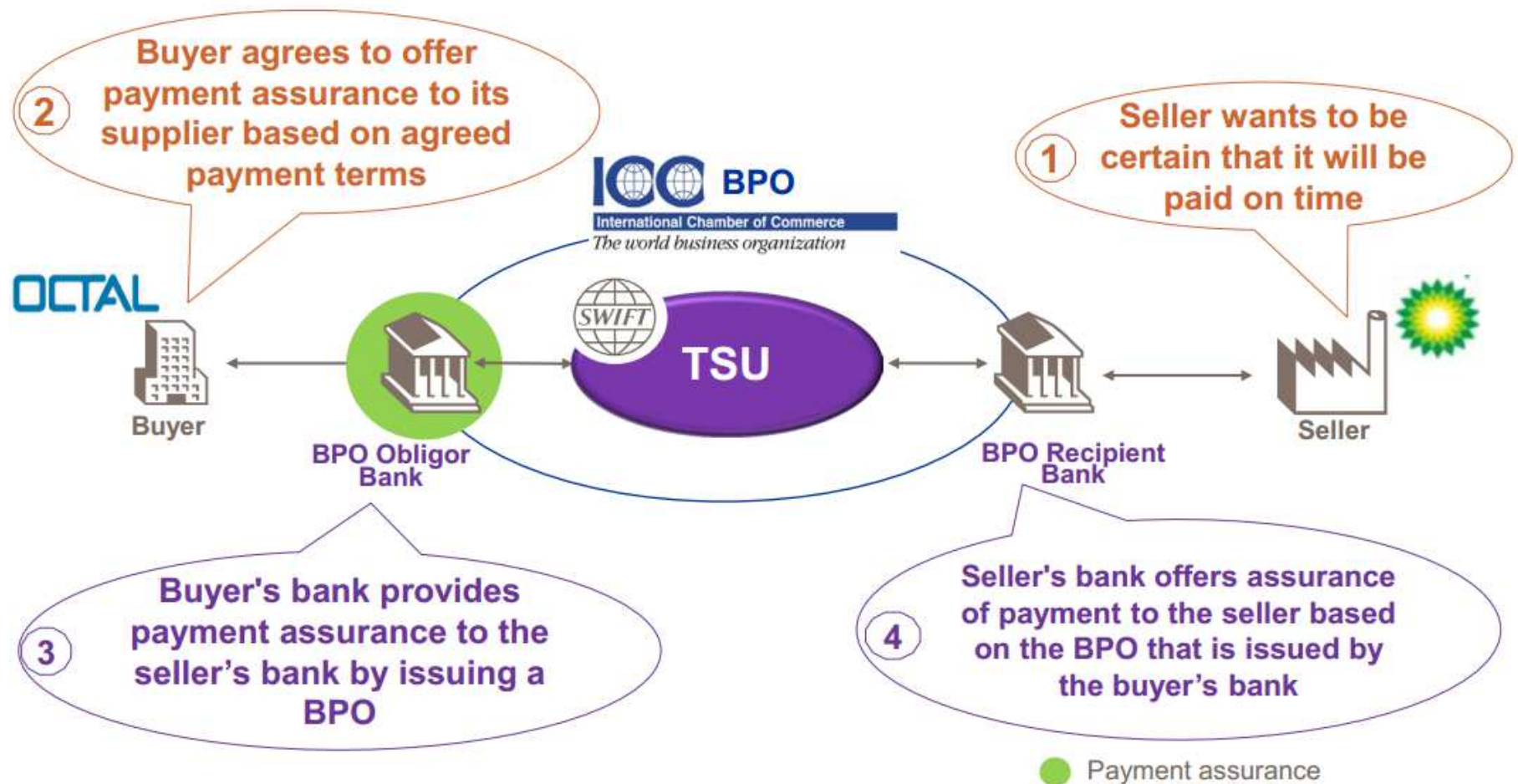
Cases of cross-border exchange – B2B ISC

After ISC B2B Project



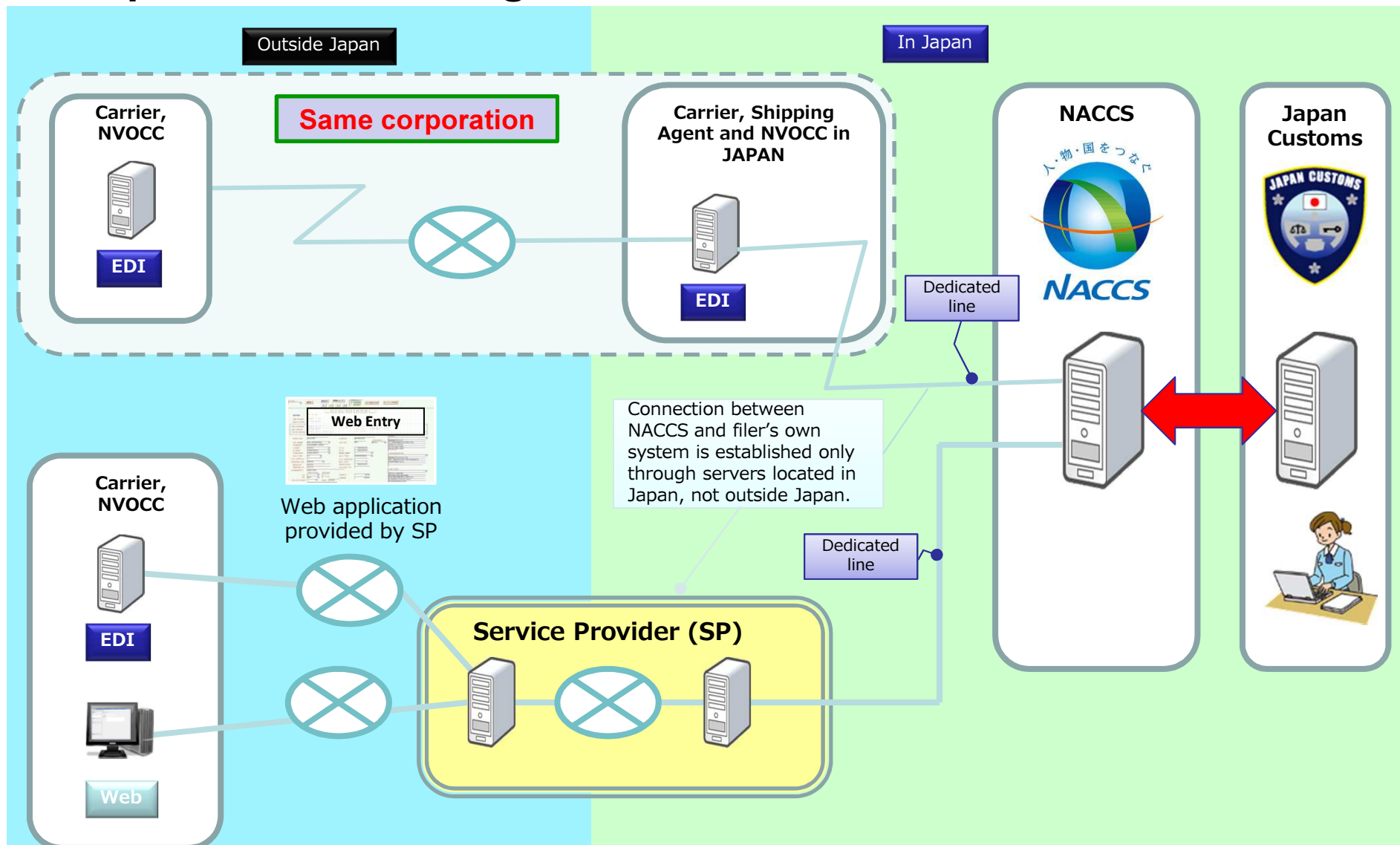
Cases of cross-border exchange – TSU/BPO

- **BPO (Bank Payment Obligation)**



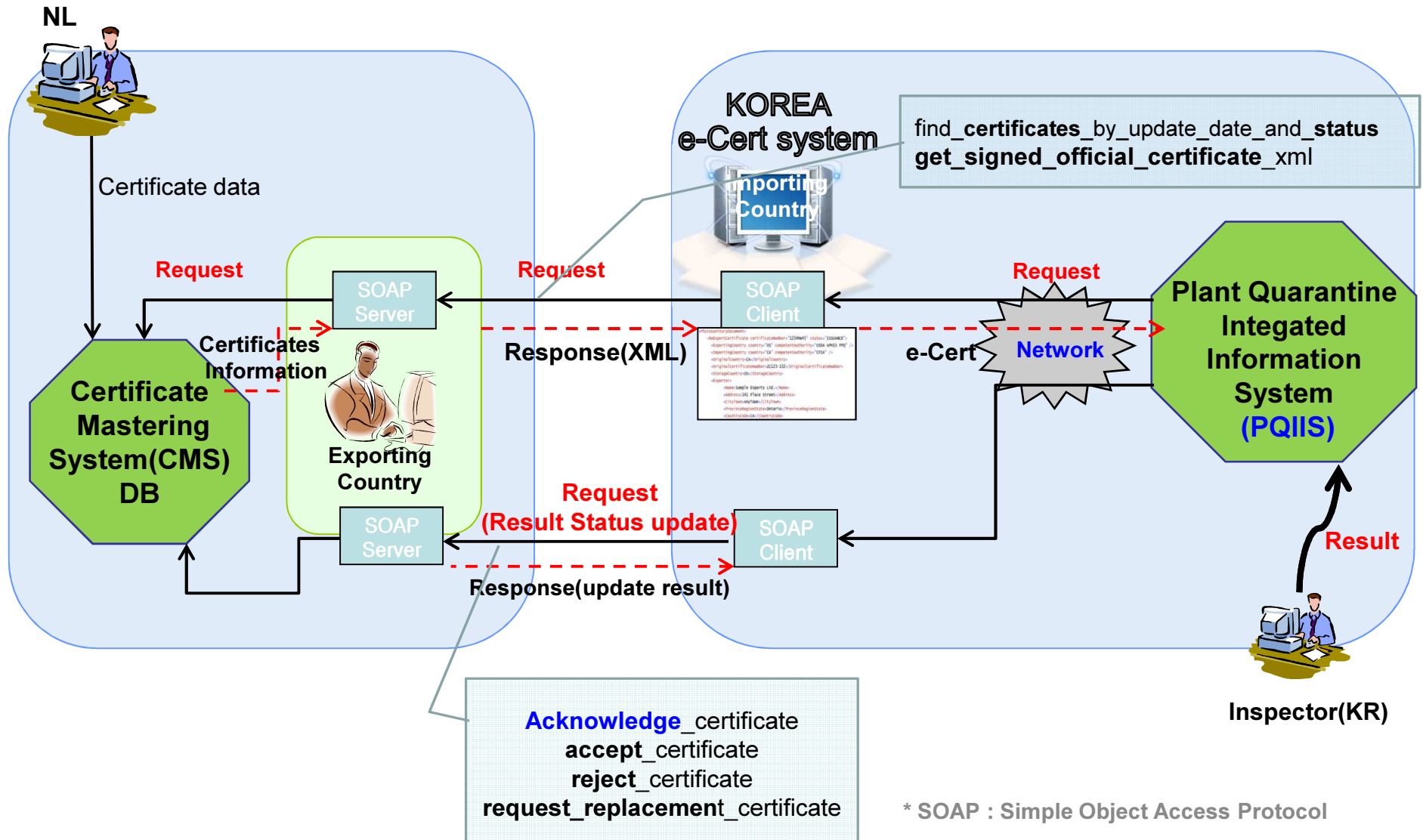
Cases of cross-border exchange – Japan AFR

● Japan Advance Filing Rules



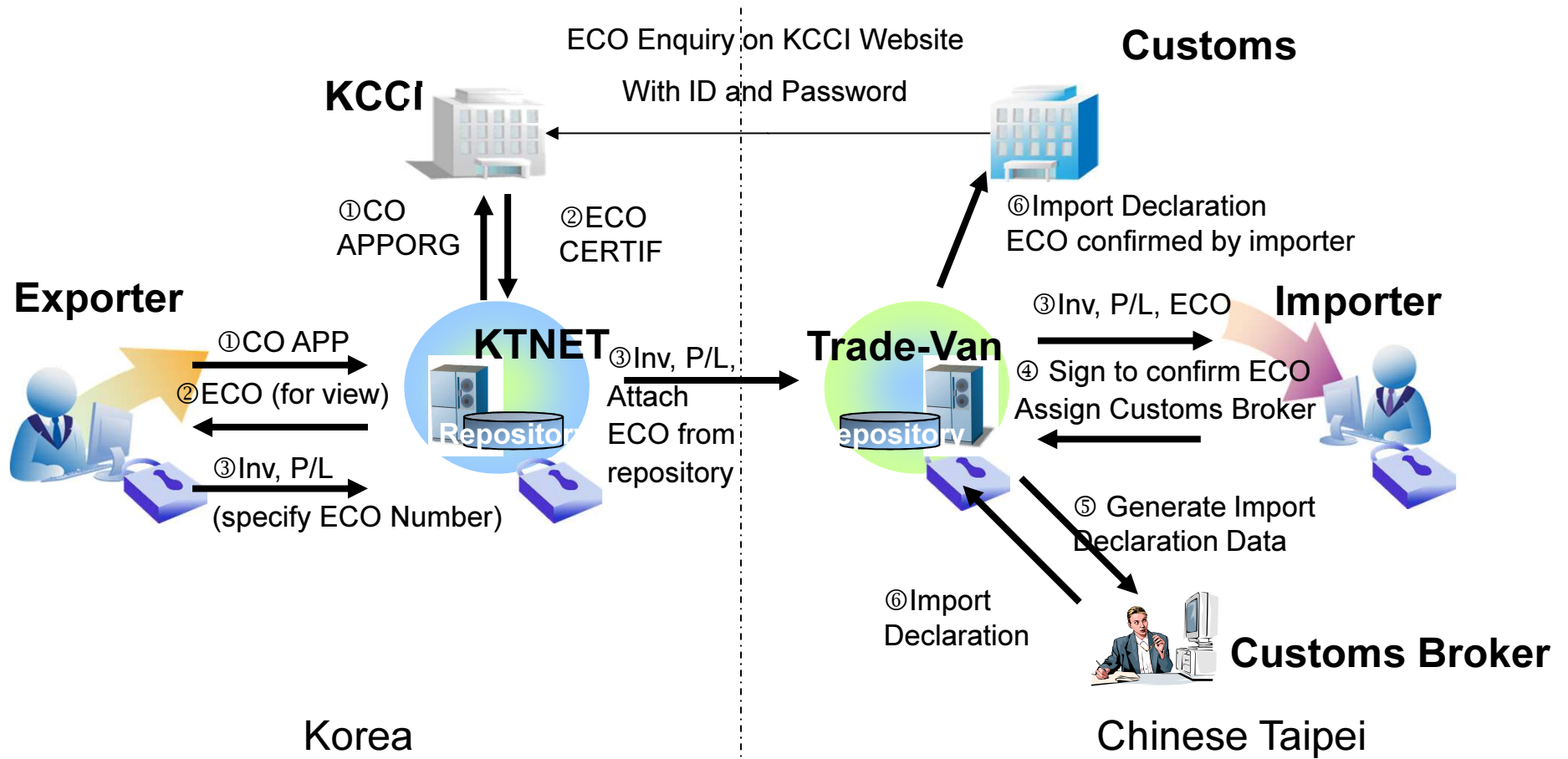
Cases of cross-border exchange – e-Phyto

● Korea – Netherland e-Phyto Certificate Project



Cases of cross-border exchange - e-C/O

ECO [Korea ► Taiwan province of China]



Regulatory control measures

● MRA (Mutual Recognition Agreement)

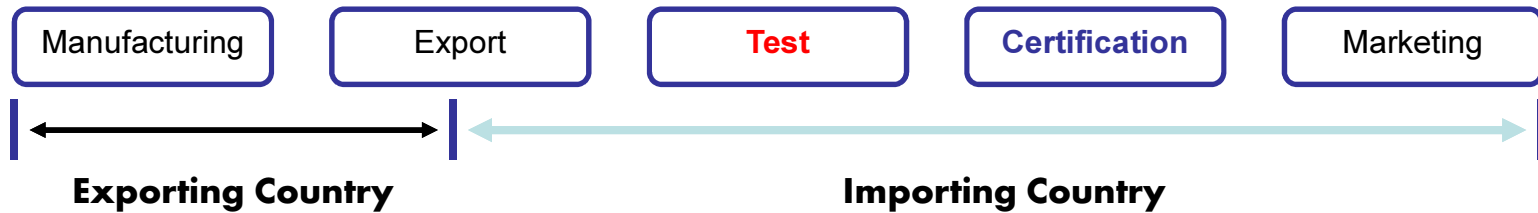
How MRA works?

The designated agency of the exporting country accredits or appoints the conformity assessment institute (testing agency or certification agency) that can conduct the conformity assessment pursuant to the importing country's technical regulations. At this time, it may appoint the accreditation agency that conducts the conformity assessment agency's accreditation matters on behalf of the designated agency. Also, when it gives the importing country the list of designated accreditation agencies and the designated or accredited conformity assessment agencies, the importing country decides on the approval after assessment.

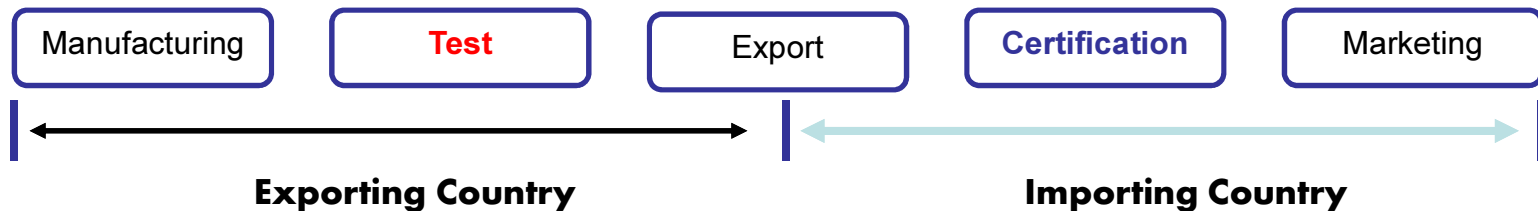
※ MRA aims to facilitate the trade, increase the market accessibility, and eliminate or reduce the Non-Tariff Barrier (NTB), not to unify Standards or Technical Regulations.

Regulatory control measures

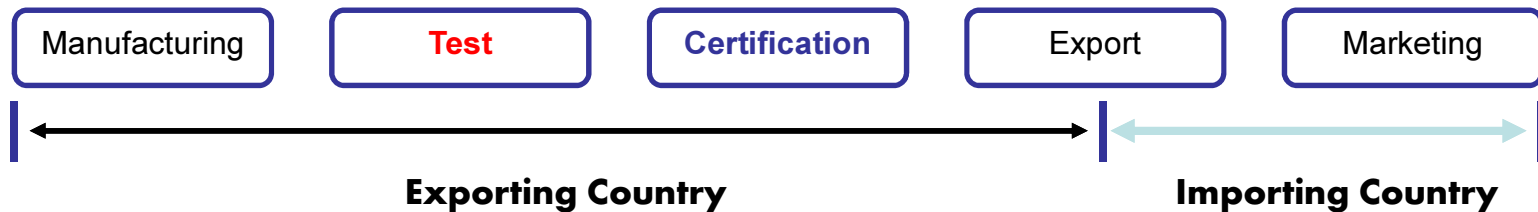
■ Before MRA



■ After MRA – (1) Recognition of Lab/Test Result



■ After MRA – (2) Recognition of Lab/Certification



Reference map

Reference map (1) : Commercial transactions and trade financing & settlement

Category	Related trade documents/ information	Cross-border projects, services and agreement	
		Cases	Ownership
Commercial transactions	-	Korea-Japan e-MP project	Public
	-	B2B e-Marketplace (i.e. Alibaba)	Private
	Contract	B2B e-Marketplace	Private
	Purchase Order, Forecasting, Production status, Ship Notice	International Supply Chain B2B Transactions (i.e.. GM, Ford, BMW, Apple and Walmart)	Private
	Purchase Order, Invoice, Packing list, Advance Shipping Notice	PAA Secure Cross-Border Transaction services	PAA (Private)
Trade financing and settlement	e-L/C(Local L/C)	uTradeHub (Trade financing with L/C)	PPP
		Bolero e-L/C	Private
	P/O, Invoice and shipping data	SWIFT TSU & BPO	SWIFT (Private)
		TradeCard	TradeCard (Private)
	P/O, Invoice and e-B/L	Bolero	Bolero (Private)
		TEDI	TEDIANET (Private)
	-	Paypal, Alipay	Private
	e-B/L	uTradeHub e-Nego	PPP

Reference map

Reference map (2) : Official controls

Category	Related trade documents/ information	Cross-border projects, services and agreement	
		Cases	Ownership
Official controls	e-C/O	ICC ECO Task Force	ICC (Private)
		Korea-Taiwan, China e-C/O	PPP
		ASEAN ATIGA Form D	ASEAN (Public)
		China – Hong Kong, China	Customs (Public)
		China – Taiwan, China	Customs (Public)
		A pilot project for electronic exchanges of UEMOA Certificates of Origin (Senegal and Cote d')	PPP
	Conformity Certificate	South America	
		ILAC, APLAC MRA	Private
		APEC TEL MRA	APEC (Public)
		OECD MAD	OECD (Public)
		IECEE MRA	IEC (Private)
	e-Phyto	e-Phyto exchange (ROK-Netherland, China-Netherland, Kenya-Netherland)	IPPC & Quarantine agency (Public)
		e-Phyto Hub	IPPC (Public)
	e-Cert	e-Cert (Australia, New Zealand, USA and Japan)	Quarantine agency (Public)
Entry port activity	Pre-arrival information	EU SEED	Italian Customs (Public)
	CUSDEC	Asian Region Customs EDI project	Customs & AFACT (PPP)
	Export Declaration	Customs Data Exchange between Korea - Malaysia and Korea-Philippines	Customs (Public)
	ASEAN Customs Declaration Document	ASW pilot project	ASEAN (Public)
	20 documents including Airway Bill and Manifest	IATA e-Freight	IATA (PPP)
	Customs information (inc. data from commercial sources)	Globally Networked Customs	WCO (Public)
	Passenger list	APIS (Advance Passenger Information system)	Customs, immigration and airlines

Reference map

Reference map (3) : Transportation measures

Category	Related trade documents/ information	Cross-border projects, services and agreement	
		Cases	Ownership
Transit	Manifest	EAC RADDEx	EAC (Public)
	COMESA Customs Declaration	COMESA Regional Customs Transit Guarantee (RCTG) system	COMESA
	SADC Customs Declaration	SADC Transit System (Transit Data Transfer Module, TDTM)	SADC
	electronic Transit Declaration	The ASEAN Customs Transit System (ACTS)	ASEAN (Public)
	electronic Transit Declaration	e-TIR	UNECE (Public)
	-	UNDA Project on Customs-to Customs (C2C) electronic information exchange for transit	UN (Public)
Transportation	20 documents including Airway Bill and Manifest	IATA e-Freight	IATA (PPP)
	Invoice, Packing List, AWB	PAA e-AWB	PAA (Private)
	Advance Manifest	USA AMS, Japan AFR, EU ICS	Customs (Public)
	e-Airway Bill	IATA e-Airway Bill	IATA (Private)
	AWB, Freight Invoice	AIR CCS (Cargo Community System)	Private and/or Public

Implications!

● Paperless trade in 'Commercial transactions'

- A great deal of private projects have been successfully implemented for decades as private sector sees values from the automation of international supply chain management and finding opportunities using cross-border e-Commerce.
- But electronic transactions/records of private sectors are not recognized by most governments due to various reasons including lack of appropriate legislation or technical gaps. So most of transactions remain as 'information exchange' level, thus requiring additional traditional paper based transaction in the supply chain for regulatory procedures.
- The law of the market has been strictly applied

Implications!

● Paperless trade in 'Trade financing and settlement'

- Legal framework plays important role in the facilitation of trade financing through paperless platform bringing huge value to traders.
- Emerging trend of cross-border e-Commerce are creating new vehicles for trade settlement shifting paradigm from conventional Letter of Credit based transactions
- 'All commercial settlement transactions in one platform' initiatives of private sectors were not very successful even with its seamless transaction model. Some of the identified factors were immature market, non-interconnectivity with trade regulatory systems, huge initial cost and unfriendly user interface.

Implications!

● Paperless trade in 'Official controls'

- Process reengineering, harmonization and simplification of regulatory control procedures are more effective than plain transition into online.
- Application process of Conformity Certification for exporter shall be considered as an extension of integrated process of other trade documents cross-border exchange such as electronic Certificate of Origin and Commercial Invoice
- Country specific requirements shall be respected
- Bilateral approaches are more successful than multilateral one

Implications!

- **Paperless trade in ‘Transportation and related services’**
 - Most of successful cross-border paperless trade cases of public sectors are from transit and transportation area. Practical value to private sector or mandated use of the regulatory system were critical for successful implementation in this area
 - By enhancing the Inter-governmental cooperation, the process can be further streamlined
 - ‘All in one platform’ didn’t work and phased approaches have made practical step forwards
 - As two or more countries are involved in the ‘Transit’ projects, coordination and technical / financial support of international development bodies have been crucial in successful implementation

Factors affecting the cross-border projects

● Evaluation of 'on-going' and 'out of operation' projects

Market penetration	Public and Private	Process changes	No. of message types	Technical assistance	Legal framework	Number of Project cases
Low (1)	1.64	2.36	2.42	1.36	1.43	14
Middle (2)	2.00	3.00	1	3.00	2.00	2
High (3)	1.81	2.81	1.57	2.00	2.31	16

- Cross-border paperless trade project to be initiated with limited number of message types and it shall be incorporated with international development bodies and legislations of supporting laws.
- Limited number of message types can be interested that when planning a large scale cross-border paperless trade project, phased approach is more feasible than single unitary project.

* Common factors

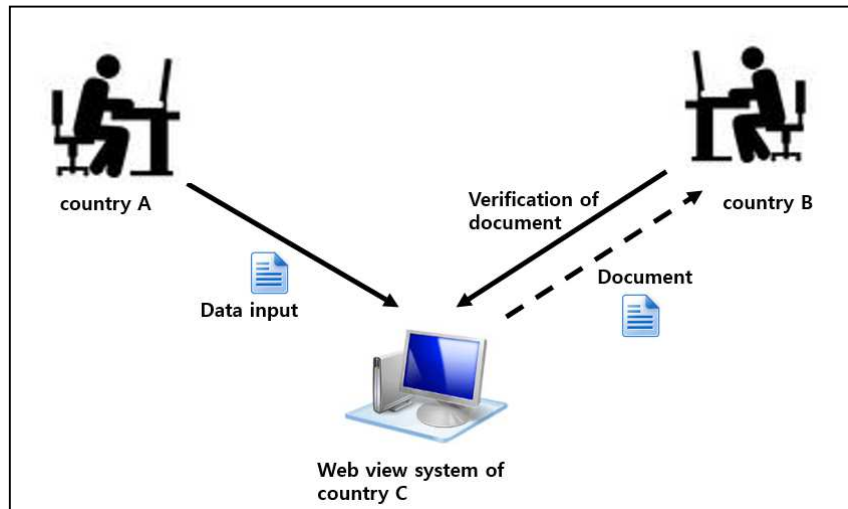
● Factors - cross-border paperless trade pilot projects

		No. of Stake holders	Simplicity	Process innovation	Coordination	Business needs	Readiness	Priority
Commercial	e-Contract	Low	High	High	Low	High	Low	
	e-Invoice/ e-P/L	Low	Low	High	Middle	Middle	Middle	
	e-Insurance	Low	High	Low	Low	Middle	High	
Trade financing /Settlement	eL/C	Low	High	Middle	High	High	High	
	eSettlement	High	Low	High	High	Middle	Low	
Transportation	AMS	Low	Middle	Low	High	Low	High	
	eB/L	High	Low	High	Low	Middle	Low	
	eAWB	Middle	High	Low	High	High	High	
	eSWB	Middle	High	Low	Middle	Middle	Middle	
Regulatory Control	e-SPS	Low	High	High	High	High	Middle	
	1 NCB* e-License / e-Certificate with cross- border MRA	Low	High	High	High	Middle	High	
	other e-License / e-Certificate	Low	High	High	Low	Middle	Low	
	2 NCBs* eCO	High	Low	High	Low	High	Middle	

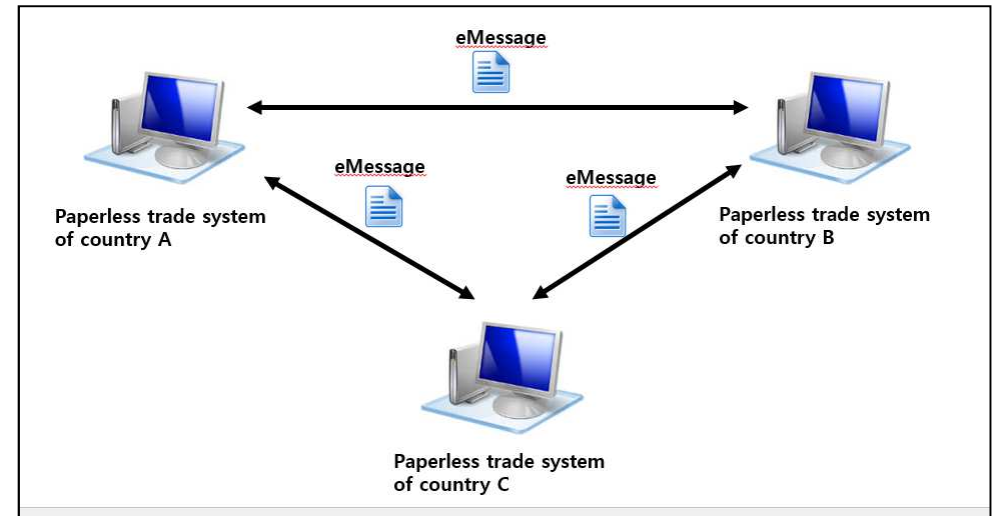
* 1 NCB: Issuer and receivers are identical control bodies across borders (eg.: Quarantine agency for SPS Certificate)

* 2 NCBs: Issuer and receivers are different control bodies across border (eg: Chamber of Commerce and Customs for C/O)

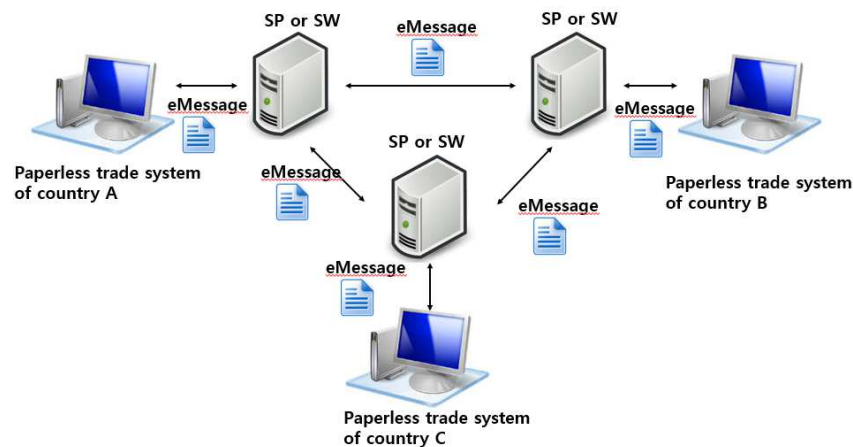
Cross-border Transaction Models



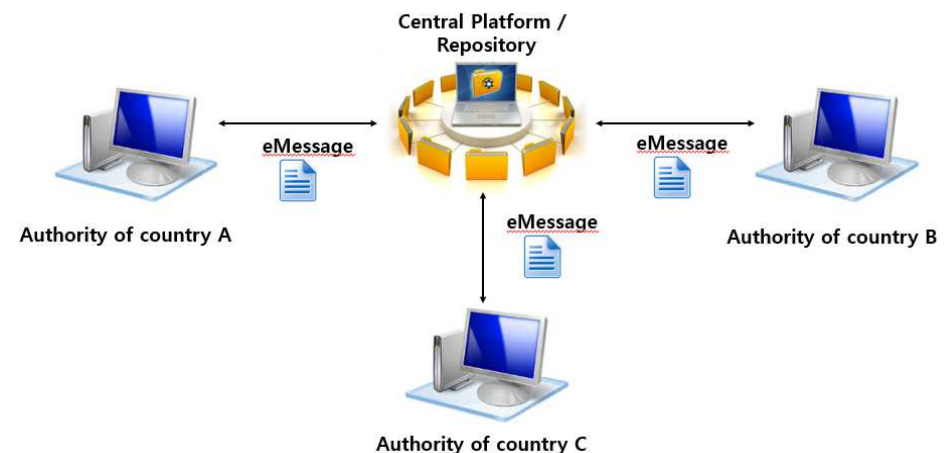
Model 1) Web Access system



Model 2) Peer to Peer transaction



Model 3) SW/SP to SW/SP model



Model 4) Central repository or platform

Conclusion !!!!

● Principles in implementing cross-border paperless trade pilot models

- Electronic equivalents should be accepted by Governments in order to fully realise the benefits of paperless trade environments
- International development bodies have been playing significant roles in facilitating cross-border paperless transactions by providing technical assistances and coordinating multilateral stakeholders. Strengthening cooperation with the relevant international body has been a key success factor
- Legal framework plays key role in promotion and expansion of paperless trade services, being a driving force to the project behind it, encouraging early adopters and lowering threshold for late movers to get on board, through stability and predictability of the services and lowered potential legal conflict
- 'All-in-one' attempts have not been successful in most case projects; Phased approach is recommended
- Process simplification shall go ahead of process automation to maximize the potential benefit from the cross-border project
- Public and private cooperation is essential for official controls areas



Breakdown of activities in trade

- Business opportunity finding:
- Contract
- Order information and production information exchange
- Trade financing
- Other commercial measures including trade documentation
- Conformity certifying activity at exporting country
- Other Regulatory compliance activity at exporting country
- In-land transport
- Export customs clearance
- Loading port activity
- Shipping and cross-border transportation
- Entry port activity
- Conformity certifying activity at importing country
- Other Regulatory compliance activity at importing country
- Import customs clearance
- Inland transportation
- Trade settlement

Commercial
Transactions

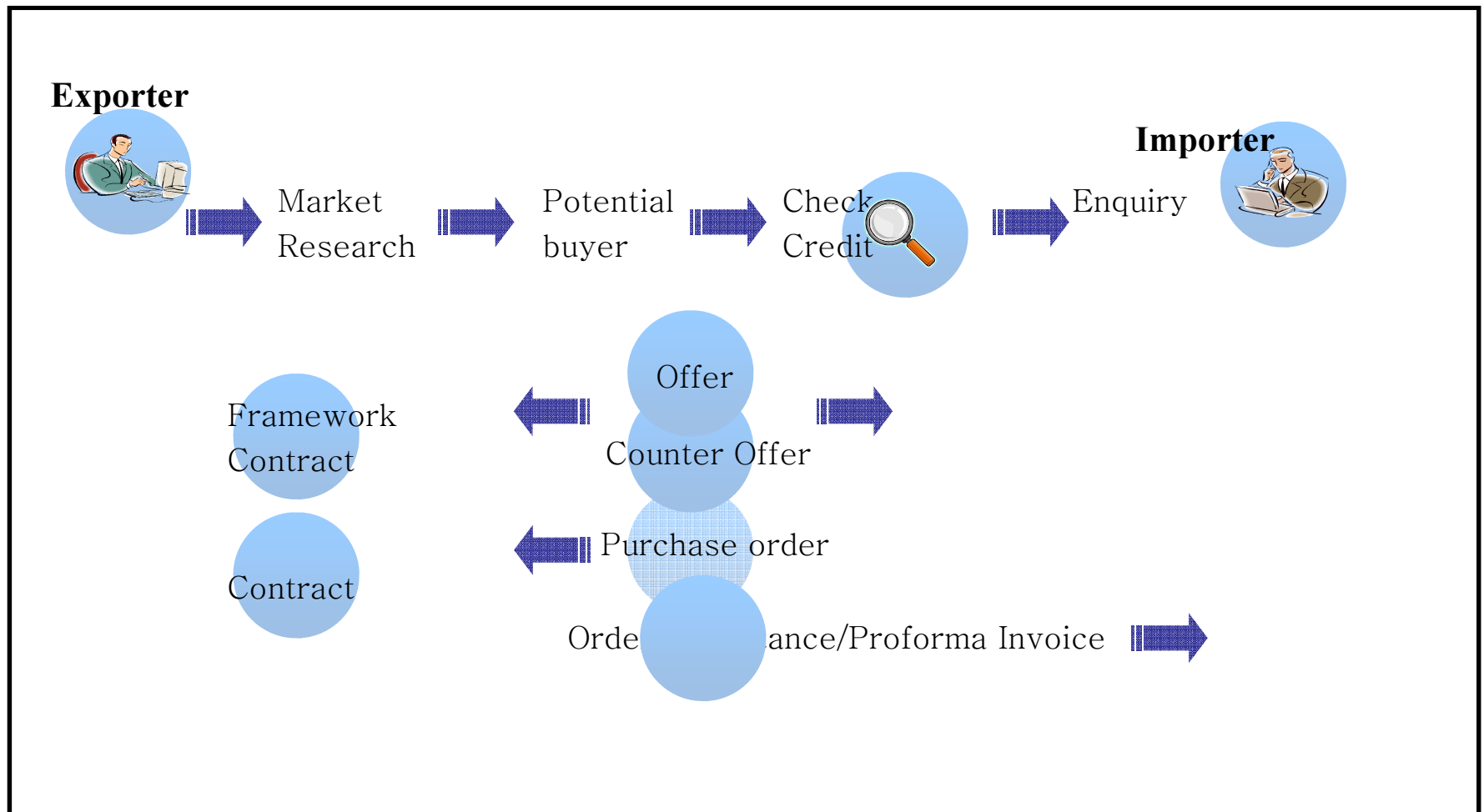
Payment and
trade financing

Transportation
and related
services

Official controls

Contract and other commercial measures

Contract



Contract and other commercial measures

Documents created

Actions	Name	creator	Receiver	Other Areas of Use
Business opportunity finding	Offer	Customer/Seller	Seller/Customer	
Business opportunity finding	Counter Offer	Seller		
Contract	Framework contract	Seller		(2)
Contract	Contract	Seller		(2), (4)
Order and production status	Purchase Order / Delivery Forecasting	Customer	Seller	(2)
Order and production status	Order acceptance	Seller	Customer	
Order and production status	Proforma Invoice	Seller	Customer	
Order and production status	Production Status / Inventory Status	Seller	Customer	
Other commercial measures	Certificate of Origin	Chamber of Commerce	Customer	(2), (4)
Other commercial measures	Insurance Policy	Insurance company	Seller	(3)
Other commercial measures	Commercial Invoice	Seller	Customer	(2), (3), (4)
Other commercial measures	Packing List	Seller	Customer	(2), (3), (4)

- **Documents for negotiation**

Policy

[illegible]

Trade financing and settlement measures

Bill of Exchange

L/C

신용장통지

무역입세

무역입세명: [보기]

통지방식: e-L/C

무역입세주소: 서울 서초구 일광동 123-45 현대빌딩

선용장 정보

통지번호: [출력표지]

신용장 번호: A08T000170001

선지기일: 2009-04-28

통화 / 신용장금액: USD / 200.00

통지은행 BIC코드: BICST0000000

통지은행 지점코드: 테스트 BANKST

통지은행명: 테스트 BANKST

계설은행 BIC코드:

계설은행명:

계설의뢰인명: Mack Lee

계설의뢰인주소1: Queens Road, AAA Ave, Hong Kong

계설의뢰인주소2:

계설의뢰인주소3:

Confirm 여부:

Confirm 추가사항:

수수로 정보

수수료 금액:

문서구분: ☒ swift ☐ mail

과부속의용: / 조건변경부속도구분

서류제시기간:

서류분서:

BILL OF EXCHANGE

NO. 1 DATE: 2009-11-24, BILL


FOR USD 920,754.00

AT 20091124 SIGHT OF THIS FIRST BILL OF EXCHANGE (SECOND OF THE SAME TENOR AND DATE BEING UNPAID) PAY TO owner part OR ORDER THE SUM OF 230000

VALUE RECEIVED AND CHARGE THE SAME TO ACCOUNT OF

DRAWN UNDER GMB BANK

L/C(CONTRACT) NO. 99040390343 DATED 2009-11-24

TO EXPORT PART 1 TEAM **HYUNDAI MOTOR COMPANY**

 GENERAL MANAGER
 I.K.OH

BILL OF EXCHANGE

NO. 1 DATE: 2009-11-24, BILL

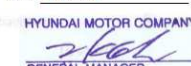
FOR USD 920,754.00

AT 20091124 SIGHT OF THIS SECOND BILL OF EXCHANGE (FIRST OF THE SAME TENOR AND DATE BEING UNPAID) PAY TO owner part OR ORDER THE SUM OF 230000

VALUE RECEIVED AND CHARGE THE SAME TO ACCOUNT OF

DRAWN UNDER GMB BANK

L/C(CONTRACT) NO. 99040390343 DATED 2009-11-24

TO EXPORT PART 1 TEAM **HYUNDAI MOTOR COMPANY**

 GENERAL MANAGER
 I.K.OH

Trade financing and settlement measures

Documents created

Actions	Name	Creator	Receiver	Other area in use
Trade settlement	Letter of Credit	Customer	Seller	(4)
Trade settlement	Bill of Exchange	Seller	Advising bank /Opening bank /Customer	

Documents needed

Actions	Name	Creator	Receiver	Other areas in use
Transportation	Bill of Lading	Carrier/NVOCC	Seller/ Customer	(2), (4)
Conformity	Certificate of Origin	Chamber of Commerce / Customs	Seller/ Customer	(2)
Conformity	Sanitary / Phyto- Sanitary Certificate	Quarantine agency	Seller/ Customer	(2)
Conformity	Other conformity certificate	Conformity agency	Seller/ Customer	(2)
Other commercial measures	Insurance Policy	Insurance company	Seller	(2)
Other commercial measures	Commercial Invoice	Seller	Customer	(2), (3), (4)
Other commercial measures	Packing List	Seller	Customer	(2), (3), (4)

Shipping Instruction

Shipping area

Bill of lading

Shipping Instructions

선적요청

Exporter



1 Shipping

4 e-B/L Issue

SHIPPING INSTRUCTION		BILL OF LADING																																																													
Shipper / Consignor (complete name and address) HYUNDAI MOTOR COM HYUNDAI MOTOR COM 231, YANGJAE-DONG, S SEOUL KOREA		Consignee (complete name and address) [Blank]																																																													
Notify Party (complete name and address) [Blank]		Carrier's Name EUKOR Car Carriers Inc.																																																													
Pre-Carriage by Ocean Vessel MORNING LISA Day of Loading ULSAN, KOREA		Post-Carriage by [Blank]																																																													
Marks and Numbers Total Number of Packages or Units in words : SAY Decided Value (Optional) : US\$ The incorporation of goods in an entry under customs, unless the nature and the quantity are indicated in the Bill of Lading, shall be subject to Customs.		Weight Unit Weight : [Blank] Gross Weight : [Blank] Net Weight : [Blank] Volume : [Blank]																																																													
Freight Prepaid at SEOUL, KOREA Freight Payable at [Blank]		Freight Payment Payable : [Blank] Received : [Blank]																																																													
<h3>선적요청</h3> <p>[My task] [계약정보] [문서상대 : 작성완료] [목록] [수정] [인쇄] [삭제]</p>																																																															
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전자문서번호*	SR2009110500000001	전자문서기능*	Original																																																												
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Transportation and title of goods measures

Other B2B documents

A CERTIFICATE		SHIPMENT ADVICE		MESSAGE CONFIRMATION	
TO WHOM IT MAY CONCERN	DATE: OCT,26,2008	TO M/S.GOSHIKHAND TRADING FAX 09714 3530452	DATE: OCT,26,2008	MESSAGE CONFIRMATION	2008-OCT.26.2008
QUANTITY : 64,420.00 YDS		QUANTITY : 64,420.00 YDS		NAME/NUMBER : 001-9714-353-0452	FAX NUMBER :
DESCRIPTION OF GOODS :		DESCRIPTION OF GOODS :		PAGE : 6	NAME :
GT03897-08: 64,420 YARDS EVICA BRAND SUPERFINE SPUN POLYESTER GALAXY 30 SS 58" X 90 PERCENT 25 YDS , 10 PERCENT 20-30 YDS		GT03897-08: 64,420 YARDS EVICA BRAND SUPERFINE SPUN POLYESTER GALAXY 30 SS 58" X 90 PERCENT 25 YDS , 10 PERCENT 20-30 YDS		START TIME : 2008-OCT.26 2008 OCT AM 09:15	
ALL OTHER DETAILS ARE AS PER INDENT GT03897-08 OF M/S.LAKHOO GEN.TRADING CO.LLC, DUBAI, UAE.		ALL OTHER DETAILS ARE AS PER INDENT GT03897-08 OF M/S.LAKHOO GEN.TRADING CO.LLC, DUBAI, UAE.		ELAPSED TIME : '03'20"	
+ISSUING BANK'S NAME: EMIRATES BANK INTERNATIONAL PJSC +LETTER OF CREDIT NUMBER AND DATE OF ISSUE: EB11L008008822 AND OCT,15,2008		+ISSUING BANK'S NAME: EMIRATES BANK INTERNATIONAL PJSC +LETTER OF CREDIT NUMBER AND DATE OF ISSUE: EB11L008008822 AND OCT,15,2008		MODE : GS STD	
WE CERTIFY THAT 8 SETS OF SHIPPING SAMPLES ALONG WITH ONE SET OF NON-NEGOTIABLE DOCUMENTS HAS BEEN SENT TO APPLICANT, BY COURIER FOR EACH INDENT.		WE HAVE BEEN SENT BY FAX WITHIN 5 DAYS FROM THE DATE OF SHIPMENT		RESULTS : (O.K)	
+WE HAVE ATTACHED RELATIVE COURIER RECEIPT.		STIPULATING VALUE DETAILS I.E. : TOTAL YARDAGE:64,420YARDAGE TOTAL PIECES:3,018PIECES TOTAL CARTONS:307CARTONS			
		+ATTACHED FAX TRANSMISSION REPORT			
ISSUED BY THE BENEFICIARY		ISSUED BY THE BENEFICIARY			

Transportation and title of goods measures

Cargo Manifest

AUTHORISATION FOR ELECTRONIC MESSAGE SUBMISSION OF CARGO MANIFEST

Please complete the form in block letters and must provide information for those fields marked with ***.



UMR:		*Carrier Name:													
**1st Contact Person Name:		**2nd Contact Person Name:													
*Carrier Tel. No.:		Carrier Fax No.:													
Carrier Address:		*Number of Bill of Lading													
		<table border="1"> <tr> <th>Master No.</th> <th>Total No. of Consignments</th> </tr> <tr><td>1.</td><td></td></tr> <tr><td>2.</td><td></td></tr> <tr><td>3.</td><td></td></tr> <tr><td>4.</td><td></td></tr> <tr><td>5.</td><td></td></tr> </table>		Master No.	Total No. of Consignments	1.		2.		3.		4.		5.	
Master No.	Total No. of Consignments														
1.															
2.															
3.															
4.															
5.															
*Carrier ID Type: (Please tick the appropriate box)		Carrier ID:													
<input type="checkbox"/> Not Business Registered <input type="checkbox"/> Business Registered		If Carrier ID Type is "Not Business Registered", the ID should be "XXXXXXXXXX-XX"													
*Submission Type: (Please tick the appropriate box)															
<input type="checkbox"/> Statement 1 - Cargo Manifest (Statement 1) Fresh Submission - Responds to Manifest Demand If yes, please fill in the Manifest Demand Reference No.:															
<input type="checkbox"/> Statement 2 - Cargo Manifest (Statement 2) Fresh Submission - Responds to Outstanding Manifest Advice If yes, please fill in the Outstanding Manifest Advice Reference No.:															
*Declaration Code (Read overleaf for detail code description): <input type="checkbox"/> 001 <input type="checkbox"/> 002 <input type="checkbox"/> 003 <input type="checkbox"/> 004															
*Transport Mode: (Please tick the appropriate box)		*Inbound/Outbound Indicator: (Please tick the appropriate box)													
<input type="checkbox"/> Air <input type="checkbox"/> Rail <input type="checkbox"/> River <input type="checkbox"/> Ocean		<input type="checkbox"/> Inbound <input type="checkbox"/> Outbound													
*Manifest Reference No.: (Please circle as appropriate)		*Date of Arrival/Departure: (YYYYMMDD)													
(Voyage/Flight/Train Number)															
Vessel Information (For Ocean and River transport mode only)															
*Vessel Name:		*Vessel ID:													
Call Sign: (Write "N/A" if Call Sign is not available)		Type of Vessel:													
Last port of call:		Country/Territory:													
Next port of call:		Country/Territory:													
Global Remarks:		Empty Wagon No.:													

K&K GLOBAL LLC		FMC-OTI No. 022512 NF	ORIGINAL BILL OF LADING	
REFERENCE NO. 001029-03		CARRIER BOOKING NO. 038NYC872954		
SUPPORT REFERENCE:				
CONDITIONS - (NOT NECESSARY UNLESS CONTAINED TO ORDER)		K&K GLOBAL LLC 51 VINCENNES CT LAWRENCEVILLE, NJ 08648		
COUNTRY AND COUNTRY OF ORIGIN		TEXAS UNITED STATES OF AMERICA		
ALSO NOTIFY - NOTIFY INSTRUCTIONS				
PLACE OF RECEIPT BY PRE-CARRIER		RELEASE AGENT		
PORT OF LOADING		WOOSTON		
PLACE OF DELIVERY				
FREIGHT PREPAID				
Container Type	Description of Cargo	Weight	Measurements	
1X40 DR	CONTAINER SLAC: 92 PACKAGE LUBRICANTS AND OILS	40940.000L 18570.072M		
1X40 DR	CONTAINER SLAC: 92 PACKAGE LUBRICANTS AND OILS	40940.000L 18570.072M		
1X40 DR	CONTAINER SLAC: 92 PACKAGE LUBRICANTS AND OILS	40940.000L 18570.072M		
1X40 DR	CONTAINER SLAC: 92 PACKAGE LUBRICANTS AND OILS	40940.000L 18570.072M		
X20100507008630				

Transportation and title of goods measures

Documents created

Actions	Name	Creator	Receiver	Other areas in use
Shipping and cross-border transportation	Bill of Lading / Airway Bill / Seaway Bill	Carrier/NVOCC	Seller/Customer	(2), (4)
Shipping and cross-border transportation	Freight Charge Invoice	NVOCC	NVOCC	
Shipping and cross-border transportation	Despatch Advice	Seller / Carrier	Customer	(1)

Documents needed

Actions	Name	Creator	Receiver	Other areas in use
Regulatory control measures	Transit declaration	Carrier/NVOCC	Customs	(3)

Regulatory control measures

- **Certificate of Conformity**

Certificate of Conformity is a document confirming that the product quality and safety requirements laid down for it by existing standards and regulations

BSE/TSE Free Certificate

BSE/TSE 来源安全检测



I, Dan Mueller, Operations Officer for Gloves In A Bottle, Inc., am responsible for the safety evaluation of all raw materials and formulations used worldwide in any of our manufacturing facilities.

We certify that our products, Gloves In A Bottle and Gloves In A Bottle Premium, complies with all regulation of the U.S. Federal Food, Drug, and The Cosmetic Act. This is to certify that Gloves In A Bottle product contain no ingredients derived from ruminant animals (including the Bovine, Ovine, or Caprine Tissues, their derived ingredients, or human blood products) therefore all ingredients are free from BSE. Further, you can be assured that Gloves In A Bottle, Inc. has not intentionally added any of these animal tissues or blood products to these or any product. Materials such as Glycerin, Collagen, Lecithin, Elastin, etc. are sourced only from plants or fishes.

Dan Gordon Mueller
Chief Operations Officer

State of California, County of Los Angeles, ss.

On MARCH 21, 2007 before me, Karen Delucresia, personally appeared Dan Gordon Mueller proved to me on the basis of satisfactory evidence to be the person whose name is subscribed to the within instrument and acknowledged to me that he executed and same in his authorized capacity, and that by his signature on the instrument the person, or the entity upon behalf of which the person acted, executed the instrument.

WITNESS my hand and official seal



The North Valley Regional Chamber of Commerce, a recognized Chamber of Commerce under the laws of the State of California, has examined the manufacture's invoice of the above-named article concerning the origin of the merchandise and, according to the best of its knowledge and belief, finds that the products named, were made in the United States of America.

[Signature] Date *3/25/10*

www.glovesinhottie.com

Regulatory control measures

CITES Certificate

12/21/2015

PERMIT No. 074476

CONVENTION ON INTERNATIONAL TRADE IN ENDANGERED SPECIES OF WILD FAUNA AND FLORA

EXPORT
RE-EXPORT
IMPORT
OTHER

ORIGINAL

3. Importer (name and address)

4. Exporter (name, address and country)

5. Country of import

6. Name, address, national seal/stamp and country of Management Authority

7. Purpose of the transaction (see reverse)

8. Security stamp No.

9. Scientific name (genus and species) AND COMMON NAME OF ANIMAL OR PLANT

10. Country of origin

11. Permit No.

12. Date

13. Country of last re-export

14. Certificate No.

15. Date

16. No. of the operation ** or date of acquisition ***

17. Scientific name (genus and species) AND COMMON NAME OF ANIMAL OR PLANT

18. Country of origin

19. Permit No.

20. Date

21. Country of last re-export

22. Certificate No.

23. Date

24. No. of the operation ** or date of acquisition ***

25. Country of origin

26. Permit No.

27. Date

28. Country of last re-export

29. Certificate No.

30. Date of issue

31. Scientific name of species

32. Common name of species

33. Special Conditions

34. This permit issued by: C. ARENDOLF

35. Cape Town

36. 10/12/2010

37. FAUNA & FLORA - SHOOTING - CITES

38. EXPORT ENDORSEMENT:

39. Bill of Lading/Air Waybill Number:

40. Part of Export

41. Date

42. Signature

43. Official stamp and title

44. PERMIT No. 074476

- CITES : Convention on International Trade in Endangered Species of wild Fauna and Flora

European Community

1. Exporter/Re-exporter

2. Importer

3. Permit/Certificate

4. Country of (re-)export

5. Country of import

6. Authorised location for live wild-taken specimens of Annex A species

7. Issuing Management Authority

8. Description of specimen(s) (incl. marks, sex/date of birth for live animals)

9. Net Mass (kg)

10. Quantity

11. CITES Appendix

12. EC Annex

13. Source

14. Purpose

15. Country of Origin

16. Permit No.

17. Date of issue

18. Country of last re-export

19. Certificate No.

20. Date of issue

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31. Date

32. Signature

33. Official stamp and title

34. PERMIT No. 074476

Regulatory control measures

Certificate of Environmental Radioactivity Level

December 1, 2011

To whom it may concern

MANUFACTURING CONTROL ENVIRONMENT OF THE CARGO FOR EXPORTATION

In accordance with the official Environmental Radioactivity Level by Prefecture monitoring results published by the Ministry of Education, Culture, Sports, Science and Technology of Japan, we hereby notify you that the cargo for exportation described below has been manufactured and controlled in Ehime, a prefecture unaffected by the recent nuclear accident, and that the environment radioactivity level in the prefecture is 0.045-0.074 μ Sv/h, which is within the average level in the past.

Name and address of exporter:

171-1 YAMADAIKINSEI-CHO SHIKOKUCHUO-CITY EHIME-PREF JAPAN

Signature Verified
The Shikokuchuo Chamber of Commerce and Industry



T. Ihara
T. Ihara DEC. 1, 2011

HATTORI PAPER MFG CO., LTD.

Masakazu Hattori
MASAKAZU HATTORI
PRESIDENT

Regulatory control measures

Test Certificate (IEC NCB)



성적서 번호 : 09 - 2351 - 50

총 5 페이지 중 1 페이지

시험 성적서

1. 신청자

회사명 : 이엠시프로 (주)
주소 : 인천시 계양구 계산동 938-1

2. 시험품

품명 : EMP 차단 시트
모델/형식 : EMP-SS
제조자 : 이엠시프로 (주)

3. 시험규격/방법 : ASTM D4935-99

4. 시험결과 : 첨부참조

5. 성적서 용도 : 자체성능평가

6. 접수 일자 : 2009. 04. 14

7. 발급 일자 : 2009. 04. 15

시험자


전자과평가센터 이왕상

승인자


전자과평가센터장 장태현

본 성적서의 시험결과는 신청자로부터 제공된 시험품에만 적용되며, 본원의 사전 승인 없이는 본 성적서의 전부 혹은 일부를 복사하여 사용할 수 없습니다.

한국산업기술시험원장

경기도 안산시 상록구 사동 1271-12 (우 426-901)
<http://www.ktlre.kr>
FP2004-01-02

Tel. : 031-500-0157
Fax. : 031-500-0159

Regulatory control measures

Fumigation Certificate

 **MINISTRY OF AGRICULTURE AND RURAL DEVELOPMENT**
VIETNAM FUMIGATION COMPANY
HEAD OFFICE : 29 Ton Duc Thang St., Dist. 1, HCMC • Tel : 84.8.8225069 - 8251774 Fax : 84.8.8299517



CERTIFICATE OF FUMIGATION

No. 3494C/V F C

ORIGINAL

We hereby certify that the cargo with following details :

- Name of the commodity : **WOODEN HANDICRAFTS BOATS**
- Weight : Gross Weight : 20 00 KGS
- Quantity : 1 CTNS
- Means of conveyance : **TS YOKOHAMA V.N503**
B/L NO. SUNVN/MON/241S08
- Has been fumigated with : **METHYL BROMIDE (CH3Br)**
- Dosage : 50 GR/M3
- Duration of exposure : 24 HOURS AT 30°C
- Place of fumigation : **HOCHIMINH CITY**
- Date fumigated : **MAR.16, 2005**

PORT OF LOADING : **HO CHI MINH CITY**
PORT OF DISCHARGE : **MONTREAL, CANADA**
HOCHIMINH CITY, MAR.18, 2005
Managing Director


Nguyễn Bảo Sơn

 **中华人民共和国出入境检验检疫**
ENTRY-EXIT INSPECTION AND QUARANTINE
OF THE PEOPLE'S REPUBLIC OF CHINA

熏蒸 / 消毒证书 编号 No. 13305102090013494
FUMIGATION/DISINFECTION CERTIFICATE

发货人名称及地址 **TAIZHOU QIZHOU INDUSTRY&TRADE CO.,LTD. MEIYAN VILLAGE, YONGQUAN TOWN, LINHAI CITY, ZHEJIANG PROVINCE, CHINA**
收货人名称及地址 **NEW AIM PTY LTD WAREHOUSE SLENNON ST WEST MELBOURNE, VIC3003 AUSTRALIA**
品名 **WOODEN PET HOUSE** 产地 **TAIZHOU ZHEJIANG**
数量 ****19CTNS**195PCS**35.43KGS** 标记及号码 **Mark & No. TWO-STORY PET WOOD HUTCH**
启运地 **NINGBO, CHINA**
到达口岸 **AUSTRALIA**
运输工具 **BY SEA**

熏蒸/消毒处理
FUMIGATION/DISINFECTION TREATMENT
日期 18 MAR. 2009-19 MAR. 2009 处理时间及温度 24 HOURS, 11 °C
处理方法 FUMIGATION 熏剂及浓度 METHYL BROMIDE 64 G/CM3
Treatment Chemical & Concentration

DECLASSIFIED

THIS IS TO CERTIFY THAT:

1) THE GOODS DESCRIBED ABOVE WERE TREATED IN ACCORDANCE WITH THE FUMIGATION REQUIREMENTS OF THE AUSTRALIAN QUARANTINE AND INSPECTION SERVICE;

2) THE GOODS HAVE BEEN VERIFIED FREE OF IMPERVIOUS SURFACES/LAYERS THAT MAY ADVERSELY EFFECT THE PENETRATION OF THE FUMIGANT, PRIOR TO FUMIGATION.




REMARKS:
CONTAINER NO.: SNBU2139231

印章  熏蒸地点 Place of Issue: **TAIZHOU ZHEJIANG** 熏蒸日期 Date of Issue: **20 MAR., 2009**
Official Stamp
授权签字人 Authorized Officer: **SHI AIDIN** 签名 Signature: *SHI AIDIN*
中华人民共和国出入境检验检疫局及其工作人员依法签发本证书并对其真实性负责。No. Issued/Liability with respect to this certificate shall attach to the respective inspection and certification of the P. R. of China or to any of its officers or representatives.

B 3507753 [e-54(2000.1.1)]

Regulatory control measures

Phyto-Sanitary Certificate

1. Name and address of exporter: Arava Hoodia growers Kibbutz Yotvata, M.P. Eliot 88820 Israel		2.  STATE OF ISRAEL MINISTRY OF AGRICULTURE AND RURAL DEVELOPMENT Plant Protection and Inspection Services	
3. Declared name and address of consignee: Lisa McGough & Barbara Meeks Fieldwork East Inc. 2 Executive Drive Suite 800 Fort Lee, NJ 07024 USA P: 201.585.8200 F: 201.585.8200		PHYTOSANITARY CERTIFICATE No. IL 126333-08 ORIGINAL	
4. To: Plant Protection Organization of: USA		5. Place of origin: ISRAEL	
6. Declared means of conveyance: DHL		PPIS GROWER NO 619	
7. Declared point of entry: JFK			
8. Distinguishing marks: number and description of packages; name of produce and botanical name of plants: 3 BOXES WITH FROZEN capsules of crated BRANCHES OF HOODIA SPP.		9. Quantity: 17 KG	
10. This is to certify that the plants, plant products or other regulated articles described above have been inspected and/or tested according to appropriate official procedures and are considered to be free from quarantine pests and to conform with the current phytosanitary requirements of the importing country, including those for regulated nonquarantine pests.			
11. Additional declaration: - NOT APPLICABLE -			
PPIS PLANT PROTECTION & INSPECTION SERVICES			
12. Treatment: - NOT APPLICABLE -		18. Place of issue: BEIT-DAGAN	
13. Chemical (active ingredient):		Date:	
14. Duration and temperature: 0 hours 0 C		Name of authorized officer:	
15. Concentration: 0 Gr. 0 Cub m		16. Date:	
17. Additional information: - NOT APPLICABLE -		Stamp of Organization  Signature 	

INDIAN COUNCIL OF FORESTRY RESEARCH AND EDUCATION (An autonomous council of Ministry of Environment & Forests, Govt. of India)		No. 2656	
 DEPARTMENT OF PLANT PROTECTION INSTITUTE OF FOREST GENETICS & TREE BREEDING. P. B. No. 1061, Coimbatore - 641 002, Tamil Nadu, India. Phone : 91 (0422) 2451360, 2431540, 2435541 Fax : 91 (0422) 2430549 E-mail : ifgtb@ifgtb.res.in		PSC No. 340	
PHYTOSANITARY CERTIFICATE		E. Reg. No. / Date : 932/2005 20.06.2005	
1. FROM : PLANT PROTECTION ORGANISATION OF INDIA		2. TO : THE PLANT PROTECTION ORGANISATION OF UAE	
DESCRIPTION OF CONSIGNMENT			
3. Name & Address of Exporter M/S SAKTHI VINAYAGA TRADING 407, SRI THEVAR COMPLEX 153, AVANASHI ROAD COIMBATORE-641 018		4. Declared Name & Address of Consignee M/S. EMIRATES ISLAMIC BANK P.O. BOX 6564, DUBAI, UAE M/S. AL RABIAH TRADING CO L.L.C. P.O. BOX 5099 DUBAI UNITED ARAB EMIRATES	
5. Declared means of conveyance BY SEA		6. Place of origin INDIA	7. Declared point of entry JEBEL ALI
8. Distinguishing marks AISWARYA		9. Number & description of packages 750 BAGS.	
10. Name of produce / Botanical name of plants PONNI BOILED RICE / ORYZA SATIVA		11. Quantity declared NETT WT:15.00 M.T.	
This is to certify that the plants or plant products described above have been inspected according to appropriate procedures and are considered to be free from quarantine pests and practically free from other injurious pests and they are considered to conform with the current phytosanitary regulations of the importing country.			
DISINFESTATION AND / OR DISINFECTION TREATMENT			
12. Date : NIL		13. Treatment NIL	
14. Chemical (active ingredients) : NIL		15. Duration & Temperature NIL	
16. Concentration NIL		17. Additional information NIL	
18. Additional declaration Container No. CRXU 238519-4.			
19. Date : 24.06.2005		Name of authorised Officer : A. BALU	
20. Place of issue COIMBATORE		 (Signature & stamp of authorisation) A. BALU Scientist (Entomology) Head, Forest Protection Division Institute of Forest Genetics & Tree Breeding Coimbatore - 641 002	
21. Code No. C. (IFGTB) 7			
 Stamp of organisation			
Authorised by the Govt. of India vide gazette Notification No : C. (IFGTB) 7 & dt. 4th Dec. 1993 issued by Ministry of Agriculture (Dept. of Agriculture and Co-operation) Govt. of India.			
No financial liability with respect to this certificate shall attach to the Indian Council of Forestry Research and Education (Ministry of Environment and Forests), Government of India or to any of its Officers or representative			

Regulatory control measures

● Preferential / Non-preferential Certificate of Origin

C/O

1. Exporter (Name, address, country) HONG KIL DONG CO., LTD. 45, IHIL-DONG RO 4GA, JUNG-GU, SEOUL 100-745 KOREA		Reference No. 001-10-0197651 Reference Code 0d80-b1be CERTIFICATE OF ORIGIN issued by THE KOREA CHAMBER OF COMMERCE & INDUSTRY Seoul, Republic of Korea
2. Consignee (Name, address, country) SHIG LING MOTORS URAHIE LTD. WITH IT PRINCIPAL ADDRESS AT 2-A ELECTRIHIO/ STR., 00011YIV, URAHIE		3. Country of Origin THE REPUBLIC OF KOREA
4. Transport details FROM : BUSHI PORT, KOREA TO : ILLICHESK, URAHIE BY : HAILIHI (HAILIHI COOD) ON OR ABOUT : AUG 22, 2009		5. Remarks L/C NO. 010000H110 INVOICE NO. H0002-5 Invoice number & date H007-0100 & 2009-10
6. Marks & numbers; number and kind of package; description of goods HIL DONG MOTORS, Ultrasonic fish finder URAHIE LTD. Ultrasonic fish finder AT 2-A ELECTRIHIO/ STR., 00011YIV, URAHIE 501 G 511 G 20P0		7. Quantity 501 G 511 G 20P0
8. Declaration by the Exporter The undersigned, as an authorized signatory, hereby declares that the above-mentioned goods were produced or manufactured in the country/ies shown in box 3.		9. Certification The undersigned authority hereby certifies that the goods described above originate in the country/ies shown in box 3 to the best of its knowledge and belief.
(Signature) <i>K. D. Hong</i> (Name) PRESIDENT HONG KIL DONG		 29 MAR 2010 Manager KYUNG-SOOK LEE Authorized Signatory

Regulatory control measures

● Customs Clearance

Import Declaration

[illegible]

Export Declaration

[illegible]

Regulatory control measures

Documents created

Actions	Name	Creator	Receiver	Other areas in use
Conformity certifying activity	Sanitary /Health Certificate	Quarantine agency	Veterinary agency	
	Phyto-Sanitary Certificate	Quarantine agency		
	(Lab) Test Certificate / Certificate of Analysis	Certified public test agencies (laboratory)	Conformity agency	(1)
	CITES Certificate			
	Certificate of Environmental Radioactivity Level			
	Fumigation Certificate	Fumigation company	Plant quarantine agency	
	BSE/TSE Free Certificate	Animal quarantine agency/Laboratory	Animal quarantine agency	
	Certification of Electrical and Electronic Components, Equipment and Product	Certified public test agencies (laboratory)		
Port entry activity	(Advance) Manifest	Carrier/NVOCC	Customs /Port Authority /Terminal	(3)
	Transit declaration	Carrier/NVOCC	Customs	
	Crew /Passenger list	Carrier	Customs /Port Authority /Immigration	

Regulatory control measures

● Documents needed

Actions	Name	Creator	Receiver	Other areas in use
Contract	Framework contract	Seller		(2)
Contract	Contract	Seller		(2), (4)
Other commercial measures	Certificate of Origin	Chamber of Commerce	Customer	(2), (4)
Other commercial measures	Commercial Invoice	Seller	Customer	(2), (3), (4)
Other commercial measures	Packing List	Seller	Customer	(2), (3), (4)
Shipping and cross-border transportation	Bill of Lading / Airway Bill / Seaway Bill	Carrier/NVOCC	Seller/Customer	(2), (4)
Trade settlement	Letter of Credit	Customer	Seller	(4)

Projects and services directory

Title	Start	Lead role	Participants/users	Scope / Area	Status
Korea - Japan e-MP Project	2001	ROK: MOCIE (MOTIE) Japan: METI	Private e-MPs from ROK and Japan	Interconnectivity among e-MP by harmonizing e-MP technical specification	Stopped in 2004
Lessons	Market was not mature enough to take the initiative				
References	None				
Private B2B e-Marketplace	2000~	Private businesses	Businesses and consumers	B2B and B2C	On-going
Lessons	The law of market				
References					
Private B2B international supply chain transactions	1980~	Private businesses and VANs	Businesses	E-commercial document exchange	On-going
Lessons	Private sector sees value in paperless supply chain				
References					
PAA Secure Cross-Border Transaction Service	2001~	PAA	Traders and Forwarders	E-commercial document exchange	On-going
Lessons	First regional paperless trade platform				
References					
Bolero e-L/C	2005~	Bolero	Traders and banks	Exchange of e-L/C	On-going
Lessons	Focus on strategic process rather than the whole scope				
References					
uTradeHub trade financing	2008~	uTradehub	Traders and its vendors	Exchange of e-L/C and trade documents	On-going
Lessons	Legal framework				
References					
SWIFT TSII & RPO	2005~	SWIFT	Traders	trade financing &	On-going