



## **Asia-Pacific Trade Briefs**

## Kazakhstan

Merchandise trade: Kazakhstan's economy is highly dependent on fuel exports. In 2014, petroleum and petroleum derivatives accounted for around 70% of total exports. Kazakhstan's economy and export market is therefore highly susceptible to changes in global fuel prices. In 2014, merchandise exports contracted sharply, by -7.6% – compared with an average annual growth of 6.9% between 2010 and 2014. Given that Kazakhstan is highly dependent on petroleum exports to China and the Russian Federation, this declining performance is likely a result of: the economic slowdown of China and resulting lower import demand; the financial crisis and economic sanctions on the Russian Federation; and the fall in global commodity prices – particularly for fuels. Kazakhstan's merchandise imports also contracted sharply, by -15.6% in 2014. Factors behind this contraction include commodity price declines and the subsequent depreciation of the Khazakstani Tenge which lowered export receipts and purchasing power. Over half of all imports (62.9%) are sourced from the Russian Federation and China alone.

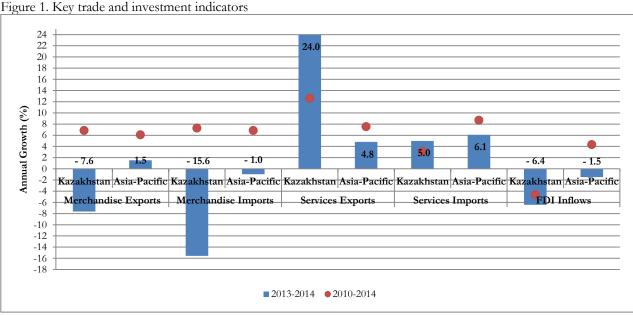
Services trade: Kazakhstan's services exports grew by a brisk 24.0% in 2014 – more than five times the Asia-Pacific region's total growth of 4.8%. This is due in part to depreciation of the Kazakhstani Tenge which improved the competitiveness of exports and also a result of ambitious government initiatives aimed at reducing overreliance on extractive industries by developing sectors such as transport, business, telecoms, and construction services. Services imports also grew by 5.0% - led by higher business and travel service imports – amongst the largest sectors.

**Global value chains (GVCs):** The share of intermediate goods in trade – a proxy for participation in GVCs – is much lower in Kazakhstan (17%) than the Asia-Pacific overall (22%) for imports, and marginally lower in Kazakhstan (17%) than the Asia-Pacific (18%) for exports. Kazakhstan has relatively low participation in GVCs because its exports are dominated by raw materials – particularly fuels – the revenues from which are mainly used to acquire imported final goods.

**Foreign direct investment (FDI)**: Kazakhstan's FDI inflows contracted by -6.4% in 2014 – a worse performance than the Asia-Pacific region overall (-1.5% contraction). Kazakhstan is actively pursuing integration into the Common Economic Space by 2015 and has recently acceded to the WTO. This should encourage greater investment in the longer-term.

**Trade costs:** Intraregional trade costs in Kazakhstan have fallen sharply since 2009. It is costlier for Asia-Pacific economies to trade with Kazakhstan than with East Asia-3 (China, Japan and Republic of Korea) – the intraregional benchmark – and with EU-3 (France, Germany, and United Kingdom) – the extraregional benchmark. Based on the UNRC Survey 2015\*, Kazakhstan's trade facilitation and paperless trade implementation score is at 38.7%, compared to 46.5% for the Asia-Pacific.

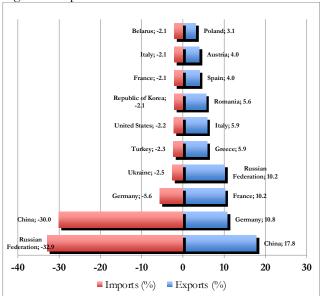
**Trade agreements:** Kazakhstan has 12 trade agreements in force, much higher than the Asia-Pacific average of 7 agreements. Seventeen per cent of exports are to PTA partners, compared to 35% for the Asia-Pacific. Forty five per cent of imports are from PTA partners, compared to 45% for the Asia-Pacific.



\*Country notes summarising results of the UNRC Survey 2015 are available at: http://unnext.unescap.org/UNTFSurvey2015.asp

Figure 2. Top merchandise markets





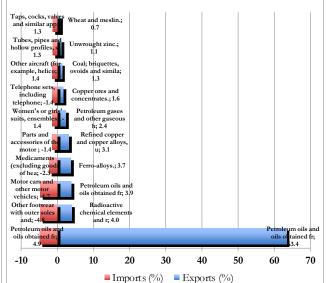
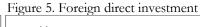
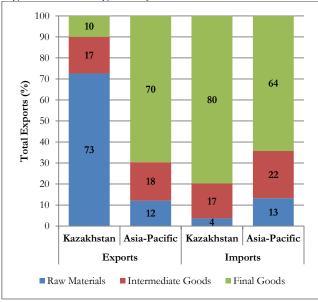


Figure 4. Trade in goods by their use





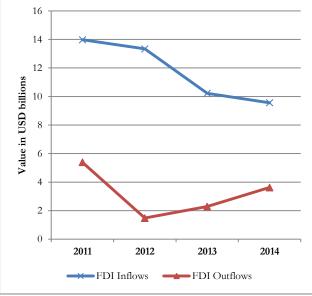


Figure 6. Trade costs

