Presentation

What is PPP?

Who needs it?

Success and failures

Where is the catch?

Solutions!

UN ICOE
WHAT IS PPP?

PUBLIC-PRIVATE PARTNERSHIP (PPP) REFERS TO ARRANGEMENTS, TYPICALLY MEDIUM TO LONG TERM, BETWEEN THE PUBLIC AND PRIVATE SECTORS WHEREBY SOME OF THE SERVICES THAT FALL UNDER THE RESPONSIBILITIES OF THE PUBLIC SECTOR ARE PROVIDED BY THE PRIVATE SECTOR, WITH CLEAR AGREEMENT ON SHARED OBJECTIVES FOR DELIVERY OF PUBLIC INFRASTRUCTURE AND/ OR PUBLIC SERVICES, IN MANY CASES ALSO WITH (PROJECT) FINANCE ARRANGEMENTS.

‘INFRASTRUCTURE’ IS WATER, ROADS, TRANSPORT, (RENEWABLE) ENERGY, SCHOOLS AND HOUSING.
WHO NEEDS PPP?

(ALMOST) ALL COUNTRIES, BUT, FOR DIFFERENT REASONS

NEEDED: ESSENTIAL MOR SURVIVAL
- WATER AND SANITATION
- HEALTH
- SCHOOLS

DESIRED: ESSENTIAL FOR DEVELOPMENT
- HEALTH AND SCHOOLS
- TRANSPORT (ROADS, AIRPORTS)
- ENERGY AND WATER

QUALITY AND SUSTAINABILITY: FOR THE FUTURE
- WITHIN TIME AND BUDGET
- BETTER SERVICE FOR TAXPAYER
- INNOVATION AND MDG’S

AID INSTRUMENT (FDA)
- THE WORLD BANK
- Working for a World Free of Poverty

FOREIGN INVESTMENT
- ADB
- FMO
- KfW

STRATEGIC PROCUREMENT
- APG

DEVELOPING / TRANSITION
TRANSITION/DEVELOPED
DEVELOPED
SUCCESS AND FAILURE!

STUDY: 4500 PPP PROJECTS SINCE 1980, 50% SUCCESS, 50% FAILURE!

PUBLIC-PRIVATE PARTNERSHIP DISASTERS

- Doyle Drive/Prestaio Parkway Project - California
- State Route 125 - South Bay Expressway - California
- Port Mann Bridge - Canada
- Dar es Salaam Water System - Tanzania
- Riverside Freeway State Route 91 Express Lanes - California
- Abbotsford Regional Hospital and Cancer Center - Canada
- Railway Network - New Zealand

Announcements

Davies Recognized in PPP Win of 2011 Project Finance Deal of the Year Award

MINISTRY OF FINANCE NETHERLANDS

ALMOST 700 EURO SAVED BY USING PPP

IJ Awards 2013: The Winners in PPP projects A12 Netherlands

IMF: Successful PPP Projects.

Sangster International Airport, Montego Bay, Jamaica. IFC Investment ($52.5 million)

Toll Roads Are Paved with Bad Intentions

Conservatives have stoked hostility toward the state (Wall street Journal 2009)

Analysis of the London Underground PPP Failure, Authored by Trefor Williams

ROULETTE: VERSUS FAILURE: 50/50: NO

EU: HIGH ☄, EUROPE MEDIUM ☄, CIS REGION VERY LOW% ☄,
AFRICA LOW% ☄, FAR EAST VEY LOW - HIGH ☄
WHERE IS THE CATCH?

2007: Good Governance:
1. Participation
2. Decency
3. Transparency
4. Accountability
5. Fairness
6. Efficiency and
7. Sustainable Development.

Every project is a project in itself.

PPP LAW MOD 3
UNCLEAR PPP MODELS
NO PPP
PROCURMENT MISTERY
LIST OF GHOST PROJECTS

No guarantee for success.
SOLUTION !?

1. GOOD GOVERNANCE BASIS OF ANY PROJECT
2. PPP NEEDS SOLID ORGANISED PROJECTS AND A PIPELINE AHEAD

CASE STUDIES (MANY)
BEST PRACTICE (5-6)
STANDARDS (2) AND REFERENCE MODEL (1)
IMPLEMENTATION SUPPORT
The UNECE PPP International Centre of Excellence has the aim:
Disseminate excising successful knowledge on PPP to governments in clear and easy language and provide as much as possible standardisation in their PPP policy, implementations and especially projects so that all stakeholders (government, private sector, financiers) will gain trust and confidence in this powerful instrument.

The UNECE PPP ICoE hopes this will in contribution to the development of countries by:
- Successful PPP projects (less to no failures);
- Less loss of time and money (follow the road of success);
- Increase the development of a country; and
- Contribute to the Post 2015 agenda.

To achieve this goal, the UNECE PPP ICoE would in close partnership with to deliver:
- The Best Practice Guide in every area of PPP
- Develop standards and reference models for each sector
- Assist and motivate government to use these standards for success
UNECE PPP ICoE

No conflict of interest
(NO BANK)

UNECE professional standardisation
organisation

Government driven (not
donor driven)

Bridge between all three
stream (developing,
transitional and developed)