

June

12

Innovation and Technology Investment

Tehran, Iran

Angel Investment Network Indonesia

ANGIN is the largest investor network in Indonesia bringing investors from different industry background and with investment preferences

Individuals



Shinta Kamdani
Sintesa Group



Harun Hajadi
Ciputra Group



Mari Elka
Former Minister



Ashraf Sinclair
500 Startups



Belinda Tanoto
Tanoto Foundation



Mee Kim
CEO Suite



Irvan Kolonas
Vasham



Andrew Vranjcz
Amazon Web Services



Noni Purnomo
Bluebird Group



Randy Angkosubroto
Duta Anggada Realty



Metta Murdaya
Juara Skincare



Shaun Gozali
PT Sayap Mas Utama



Grace Tahir
Mayapada Hospital



Rajiv Lamba
Kadence Indonesia

Institutions



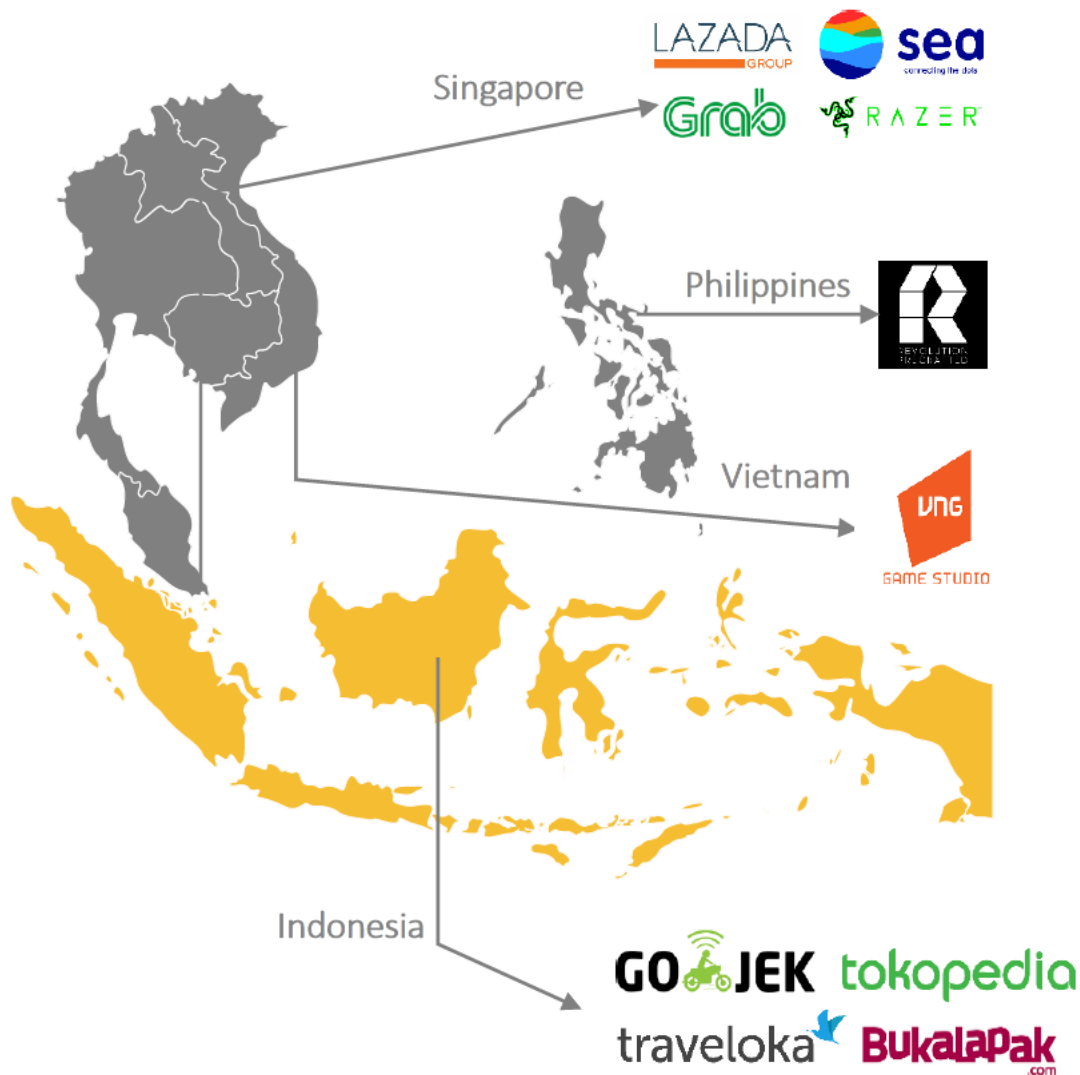
Our model

We act as a bridge to support both investors and entrepreneurs with key services along the investment journey



<i>Their Challenges</i>	<i>Support to Investors</i>	<i>Support to Entrepreneur</i>	<i>Their Challenges</i>
<ul style="list-style-type: none"> • No access to consistent quality deal flows • Exposed too late to startups • No dedicated time and expertise to invest • No support to assist in portfolio management 	<ul style="list-style-type: none"> • Weekly curated deal flows • Screening and due diligence • Investment execution assistance • Education and training • Access to the entrepreneurial ecosystems (e.g. events) and market intelligence 	<ul style="list-style-type: none"> • Pitching preparation • Due diligence assistance • Advises on transactional documentation • Access to strategic investors • Access to relevant networks 	<ul style="list-style-type: none"> • Low access to vetted investors • Do not know investor expectations • Low knowledge on the investment documentation and negotiation • In search for more than money to support the business growth

Home to 4 unicorns and a dynamic funding landscape



Indonesian startups have secured at least **51 investments in 2018**

- 26 recorded transactions of seed funding
- 14 instances of Series A funding
- 11 cases of Series B funding

Not counting the unicorns, Indonesian startups received a total investment of **USD 274 million**

From regulator to facilitator

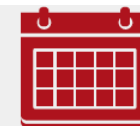
Nexticorn initiative: Creating an enabling environment for more unicorns to grow in Indonesia



Red Carpet Access



Curated Startups



Series of Event

Nexticorn Indonesia in numbers

	INAUGURAL NEXTICORN I INTERNATIONAL SUMMIT (MAY 2018)	INAUGURAL NEXTICORN I INTERNATIONAL SUMMIT (OCT 2018)	INAUGURAL NEXTICORN I INTERNATIONAL SUMMIT (2019)	INAUGURAL NEXTICORN I INTERNATIONAL SUMMIT (2020)
UNICORNS	4	4	5	7
INVESTORS	89	125	150	172
START-UPS	65	88	132	211
MEETING REQUESTS	2020	3999	4800	6000
MEETING REALISED	1035	801	1500	1900
FOLLOW UPS	294	400	429	543

UNESCAP

Area of support for UNESCAP

- **Business angels:** Promote the development of angel networks (cross-border partnerships, education, advocacy (tax incentive, accreditation))
- **Equity crowdfunding:** Leveraging technology to bring more capital to early stage startups (regulation, best practices)

