

## National workshop on using ESCAP's online Trade Intelligence and Negotiation Advisor (TINA) for trade negotiations

**Organized by ESCAP for the NITI Aayog, Government of India  
28 March 2022 (conducted online)**

### **Tentative Programme<sup>1</sup> (as of 23 March 2022)**

The workshop will provide an in-depth introduction on using ESCAP's online Trade Intelligence and Negotiation Advisor (TINA – available at <https://tina.trade>) for help in trade negotiations. The topics covered will include obtaining descriptive trade statistics and indicators, generating and examining in detail an offensive list of products, as well as simulations of tariff liberalization and preference loss scenarios.

**Monday, 28 March 2022**

#### **Time<sup>2</sup>**

14:00 – 14:15 **Introduction on Overview**

14:15 – 15:30 **Session 1: TINA Overview & Partial Equilibrium Analysis**

- **Obtaining bilateral descriptive statistics**
- **Generating an offensive list (theory and application)**
- **Conducting simulations (tariff liberalization and preference loss) and examining output**

15:30 – 16:00 **Q&A and Discussion**

<sup>1</sup> For the version of the latest programme, please go to <https://www.unescap.org/events/2022/national-workshop-using-escaps-online-trade-intelligence-and-negotiation-advisor-tina>

<sup>2</sup> India time