PPP has become a career for many people and an industry for many institutions, both public and private.

With encouragement from UNECE, a small team of PPP practitioners from all over the world joined together to found the World Association of PPP Units & PPP Professionals (WAPPP).

Established in 2018 in International Geneva as a non-for-profit association
The WAPPP membership model is very different from that of other international professional associations. It is a mix of types of memberships. We find this to be an enriching environment that brings together all the different perspectives on our field of work.

- PPPs are complex undertakings that require multiple financial, legal, technical, environmental, social, political, policy, program, project, local and international perspectives.
- It is a bit peculiar, but the truth is that “You will get from WAPPP as much as you put into it.”
General Member Benefits

- Subscription to the WAPPP Quarterly Magazine
- Access to strategic investors, project preparation consultancies, as well as discounts with WAPPP’s network partners
- Access to advertised job openings
- Subscription to the PPP Times™

Mentorship Program
PROCUREMENT OF MEDICAL EQUIPMENT THROUGH PPP

The case of Kenya MES
01 PROBLEM STATEMENT
UHC, chronic diseases, graveyard of medical equipment

02 WHAT IS MES
Risk allocation, partnership structure, technology banding

03 KENYA MES
Objectives, stakeholders, scope of medical equipment, procurement process

04 LESSON LEARNED
National Audit, Value for Money

05 WHAT'S NEXT
Debunking MES misconceptions, game changer or fail
Kenya Vision 2030 set out the broad vision for Kenya, amongst which Universal Health Coverage.

Kenya Health Policy 2014-2030 translates the Kenya Vision 2030 into specific goals and objectives for the provision of healthcare services.

Ministry of Health Strategic Plan 2014-2018 set out the shorter-term action on the national level, including five priority flagship projects. MES is one of these.

Since the devolution, each county can develop its own County Health Strategic Plans which address its specific needs and challenges.
Managed Equipment Services can be with a Public Partner (PPP) as well as a Private Partner. The nature of the Managed Equipment Services is determined by its value drivers.

DEFINING MES THROUGH RISK ALLOCATION

Traditional Maintenance = Maintenance of OEM equipment by OEM
Multi Vendor Service (MVS) = Maintenance of OEM equipment + competing equipment by OEM
Managed Maintenance Service (MMS) = Maintenance of OEM equipment + competing equipment by OEM and contractual partners
Managed Equipment Service (MES) includes an equipment refresh managed through tech banding
Requires OEM to team up with a clinical partner
MES SIGNING CEREMONY

Source: https://youtu.be/UKS2QLUXrTw
OBJECTIVES ACHIEVED?

Kenya MoH 09 April 2016

Managed Equipment Service project on course

World Bank Blog 24 May 2017


Source: https://www.health.go.ke/managed-equipment-service-project-on-course/
It’s not worth it, says team on Sh38b medical equipment project

Health & Science - By Daniel Psimbo | June 11th 2017 at 10:09:51 GMT +0300

President Uhuru Kenyatta and his deputy William Ruto at Makindu Sub-County Hospital in Makueni County in 2016 when they commissioned new medical equipment. (Photo: Standard)

A Parliamentary Committee has returned a verdict that Kenyans will not get value for money in a multi-billion shilling flagship government project to equip county hospitals with modern medical equipment.

https://www.standardmedia.co.ke/health/amp/article/2001243069/it-s-not-worth-it-says-team-on-sh38b-medical-equipment-project

How Managed Equipment Services in Kenya help the private sector contribute to healthcare

Published on Getting Infrastructure Finance Right

OBJECTIVES ACHIEVED?

Managed Equipment Services: The Kenyan Story

Good intentions aren't all that's needed for a successful medical program

Mercy Karir | 03/16/2019

In 2015, the Kenyan government launched an ambitious program to upgrade hospitals by providing what they termed "specialized, modern, and state-of-the-art medical equipment" through a managed equipment services scheme. They claimed that the program's goal was to increase access to specialized health services countrywide, consequently improving the quality of health care as well as decongesting the main referral hospitals. The reality, though, was slightly different. Much of the equipment that arrived – surgical instruments, trolleys and radiology equipment – was pretty basic, and many medical professionals failed to recognize the promise of "state-of-the-art". With a seven-year lease period, many asked, "Are these tools really worth it?"
A. INTRODUCTION

1. Managed Equipment Service (MES) project refers to a flexible, long-term contractual arrangement that involves outsourcing the provision of specialized, modern medical technology and equipment to private sector service providers (“MES Provider”).

2. The project comprises 7-year contracts between the Ministry of Health and various contractors for the supply, installation, maintenance, replacement and disposal of various equipment, as well as training and reporting for the entirety of the contract period.

3. The programme, which is now in its fourth year, has been implemented in 98 hospitals across the 47 counties, with a focus on theatre, central sterile services department (CSSD), renal, ICU and radiology equipment.

4. The total tender sum for the MES Program amounts to USD
FINDINGS OF MES VFM ASSESSMENT

HIDDEN COSTS
as a result of lack of clarity and gaps in project design and variations in project costs will fall disproportionately to the Counties

MES BUDGET
budget share in total county health budget is small. It is significant given that the health sector is the single largest budget item for counties.

ASSESSMENT
Design of the MES project is not informed by a comprehensive health needs assessment and consultations

MOU
Memorandum of Understanding between the National and County Governments exist for majority but not all the 47 counties

PAYMENTS
Equal payments for lease agreement by Counties for non-uniform set of medical equipment

AUDITS
Numerous audit queries raised on unlawful transaction and management of the MES project

DELIVERY
Status of the Delivery of Medical equipment under the MES project reported as 100% but...

VFM
Findings from Auditor General’s County Report show various cases of no value for money that portend opportunity cost in improving health outcomes
THANK YOU

by Lieven Jacquemyn

infrastructure in emerging markets

news.jacquemyn.sg