# **Secure Financing**

# MonetaGo

The future of financial workflows

# Fraud and Finance Gap in Trade Finance

Large-scale trade finance frauds have led to banks scaling back trade finance, exacerbating the trade finance gap that disproportionately affect SMEs, an important driver of economies.

### Selected High Profile of Trade Finance Fraud Examples

Actors	When		Amounts Involved			Fraud Types		
						Fraudulent Document	Duplicate Financing	Collateral Fraud
DeZheng Resources	May	2014	USD	4.0	billion	✓	✓	✓
A ACCESS WORLD	Dec	2015	USD	300	million	✓		
HIN LEONG	Mar	2020	USD	3.5	billion	✓	✓	
清賀國際私人有限公司 AGRITRADE INTERNATIONAL PTE. LID.	Mar	2020	USD	1.5	billion		✓	
Zerkoch	May	2020	USD	611	million	✓	✓	✓
COASTAL	Jun	2020	USD	354	million	✓		
Hontop Energy (Singapore) Pte Ltd	Jul	2020	USD	633	million		✓	

### The Global Trade Finance Gap: An All-time High of \$1.7 Trillion in 2020



Solutions that can detect and mitigate trade financing fraud risks are needed to restore confidence in financiers to lend again and to reduce the trade finance gap

Source: Global Trade Review, Treasury & Risk, Bloomberg, Reuters

Source: ADB. 2021 Trade Finance Gaps, Growth, and Jobs Survey— Banks; and World Trade Organization. WTO Data. <a href="https://data.wto.org/en">https://data.wto.org/en</a> (accessed Oct. 26, 2021).

## MonetaGo Solutions

MonetaGo disrupts fraud in Trade Finance.

The MonetaGo Secure Financing solution combines document fingerprinting and document data authentication to mitigate against trade

finance fraud.

# Document Fingerprinting

Create unique fingerprint for each document to identify identical or similar documents in global trade, in order to prevent duplicate financing in real-time, before financing decisions are made by financiers



# Document Data Authentication

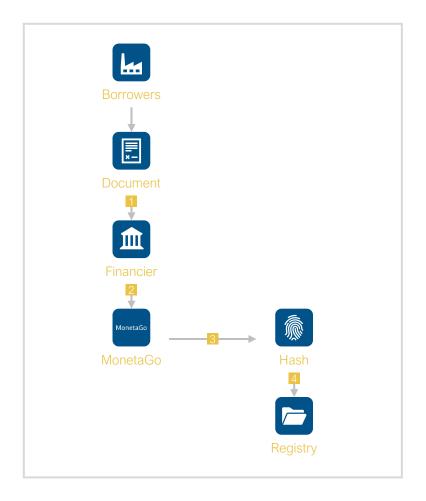
Evaluate documents against reliable data sources to identify fake / tampered documents, in order to authenticate genuineness of the data in documents, to flag potential fraud attempts

### Secure Financing Platform

The Secure Financing Platform solution combines both fingerprinting and authentication services to optimise the mitigation of trade finance fraud

## **Document Fingerprinting**

The Secure Financing solution hashes relevant information from documents to create a unique fingerprint for each document that is used for financing. A comparison of the document fingerprints against those in a registry identifies if the same document has been used in a prior financing.





- The Financier registers a transaction by submitting relevant data from the document(s) to the Secure Financing Platform
- The document data is hashed, creating a unique fingerprint for each document
- The document's fingerprint is recorded on a registry, against which applications can be checked / reviewed for duplicates

### **Process Features**



### Consistent

The same information always creates the same fingerprint, ensuring an accurate and consistent database of document fingerprints to match against



### Real-Time

Algorithm is fast and serializable, ensuring only one financing is possible even if multiple applications are processed concurrently



### Private

Document information is hashed, providing complete privacy and eliminating the risk of information leakage



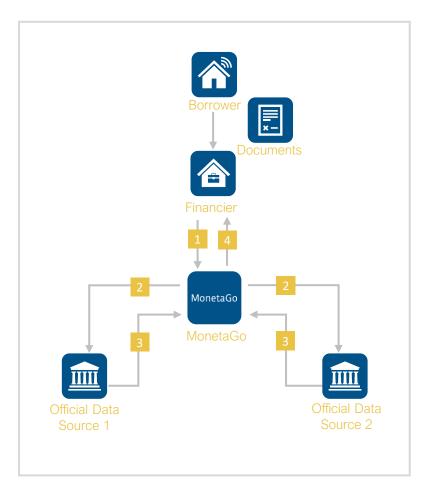
### Secure

Data is securely encrypted with AES and SSL, and the information security mgmt. system is ISO 27001-certified



### Document Data Authentication

In addition to document fingerprinting, MonetaGo's document data authentication service is provided in markets / regions where trusted sources of data exist, to provide financiers visibility into the genuineness of transaction data submitted by borrowers for trade finance.



### DOCUMENT RECEIPT

Secure Financing Platform receives request from Financier for authentication of document data

### DOCUMENT DATA RETRIEVAL

Secure Financing Platform accessesrelevant trusted source of data for the document

### OFFICIAL DATA ACCESS

Secure Financing Platform compares document data against trusted source.



### **DOCUMENT AUTHENTICATION**

Secure Financing Platform returns results of data matching to Financier, revealing any anomalies1

SHIPPING INFORMATION

Selected Examples



Access to maritime database to verify maritime data on bills of lading

#### WAREHOUSE INFORMATION



Access to warehouse operators to verify data on warehouse receipts

### **CUSTOMS INFORMATION**



Access to Customs data to verify transaction data e.g. against import/export permits and declarations

### TAX FILINGS



Access to GST / VAT systems to verify data on invoices and transactions

MonetaGo will select data sources based on the availability and coverage of relevant data in each market

<sup>1</sup> Financiers can adjust the tolerance level for document authentication, based on their own risk appetite / targets

# MonetaGo Secure Financing Solution – Genesis in India

- Live in production since October 2018, the Secure
   Financing solution prevents duplicate financing of invoices
   by the TReDS exchanges, NBFCs and commercial banks in India.
  - Originally built on Hyperledger Fabric, MonetaGo's Secure Financing solution represented the world's first day-to-day use of blockchain in trade finance.
  - The Secure Financing solution was migrated from Hyperledger Fabric to Corda in 2021, making MonetaGo one of the first operators of an inproduction system to successfully switch across blockchains.
- MonetaGo is set to deploy the Secure Financing solution worldwide via a global partnership with SWIFT, which will deploy a Trade Finance Validation Service (powered by MonetaGo's Secure Financing solution) accessible via the SWIFT Global API Gateway.







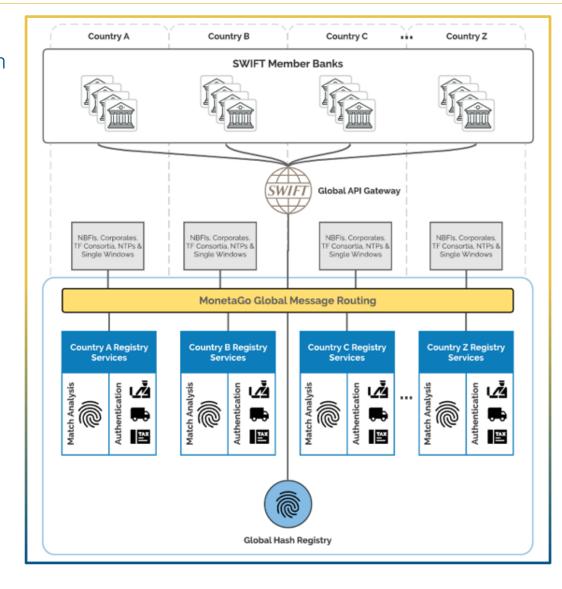


- → Project Live for 3+ years
- Already processed over 2 million invoices with thousands of duplicate financing prevented
- → Enterprise-grade resiliency and security 99.999% uptime since the launch

# Global Standardized Approach to Deduplication

MonetaGo has launched a global deduplication service in partnership with SWIFT, to provide easy access to the service to SWIFT's 9000+ member banks worldwide.

- A siloed approach results in fragmentation which is a barrier to effective deduplication.
- For this reason, MonetaGo works with incumbent industry actors in collaborative partnerships to create a global standardized solution.



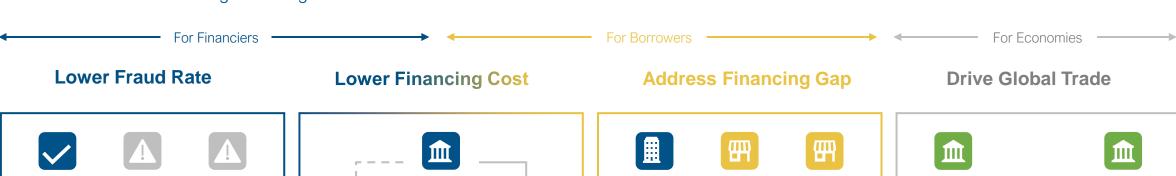
Thru the adoption of standards, the MonetaGo Secure Financing solution is architected to be inter-operable across markets and with other platforms.

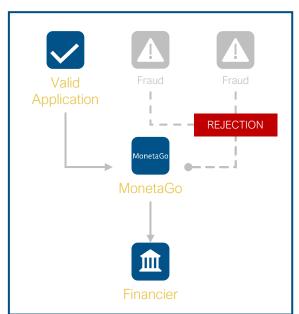
- MonetaGo uses data structures and definitions that comply with ISO 20022 standards.
- MonetaGo uses the OpenAPI
  3 standard

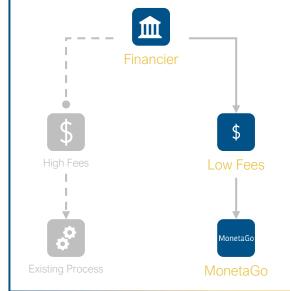
The scale of a standardized global solution results in better economics, allowing MonetaGo to offer the service at the lowest possible fee.

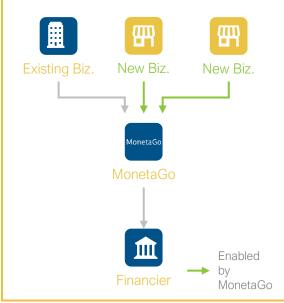
### Benefits of MonetaGo's Fraud Risk Solutions

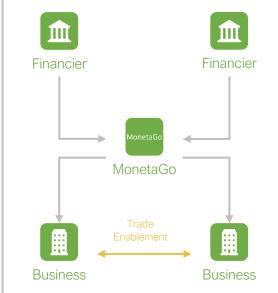
MonetaGo's Secure Financing solution helps to reduce fraud rates, financing costs and the trade finance gap, thus supporting the provision of trade finance which is essential to growth in global trade.











The Secure Financing Platform detects and mitigates against fraud in trade finance, lowering fraud risk for financiers Lower cost of risk improves profitability for financiers and allows more competitive pricing for borrowers

With fraud prevent capabilities, financiers can grow their trade finance business and reduce the trade finance gap

MonetaGo's solutions support appetite for trade finance, vital for trade and growth in global trade

### MonetaGo Quick Facts



Headquartered in NY, USA Founded in 2014



Offices in Singapore & Mumbai Asia expansion in 2021



Global implementation & support team Years of experience in preventing real frauds



Extensive experience in Supply Chain Financing Treasury Corporate Banking Capital Markets Payments and Settlements



**Live Invoice Fingerprint network since Q1 2018** More than 2 million invoices processed



Named in the 2020 CB Insights Blockchain 50 The recognition of the Most Promising Blockchain Companies



World's only in-production duplicate financing solution provider



Experience in plugging into multiple data sources: Financial Registries Government Tax and Customs data Government Transport/Logistics data

Fintech Solutions Trade Finance platforms