Promoting disability-inclusive businesses through preferential contracting

Agenda item 5 Engaging the private sector
Aiko Akiyama, Social Affairs Officer, GESIS, SDD, ESCAP
What is preferential contracting?

Preferential contracting:

Options for and preferences given to contractors by government with certain characteristics, such as ownership structure, or business practices, such as sustainable environmental practices or fair wages.
What are different ways of preferential contracting

✓ Setting aside those organizations and companies owned by persons with disabilities
✓ Setting aside those organizations and companies hiring persons with disabilities.
✓ Discretionary solicitations focusing on certain social issues:
  Disability inclusive suppliers
Why does it promote disability-inclusive business?

✓ Financial power: Public procurement, worldwide, accounts for between 10 to 25 per cent of GDP
✓ Motivating the private sector to be disability-inclusive.
Main challenge and ways forward

✓ Traditional notion of preferential contracting with social welfare organization is prevalent.
✓ Policy incentives to promote preferential contracting with disability-inclusive companies
THANK YOU

Follow us

www.unescap.org  unescap  unitednationsescap

united-nations-escap  unescap  unescap