

# Promoting disability-inclusive businesses through preferential contracting

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Agenda item 5 Engaging the private sector

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# What is preferential contracting?

## Preferential contracting:

Options for and preferences given to contractors by government with certain characteristics, such as ownership structure, or business practices, such as sustainable environmental practices or fair wages.

# What are different ways of preferential contracting

- ✓ Setting aside those organizations and companies owned by persons with disabilities
- ✓ Setting aside those organizations and companies hiring persons with disabilities.
- ✓ Discretionary solicitations focusing on certain social issues:
  - Disability inclusive suppliers

# Why does it promote disability-inclusive business?

- ✓ Financial power: Public procurement, worldwide, accounts for between 10 to 25 per cent of GDP
- ✓ Motivating the private sector to be disability-inclusive.

# Main challenge and ways forward

- ✓ Traditional notion of preferential contracting with social welfare organization is prevalent.
- ✓ Policy incentives to promote preferential contracting with disability-inclusive companies

# THANK YOU

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