Facilitating Trade Through the Networked Trade Platform (NTP)
The Networked Trade Platform

- Launched in 2018
- Close to 6,000 user companies
- Over 50 B2B Trade-Related Services
- Close to 20 Customs e-Services, and growing
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Facilitating Trade through Government-to-Government Digital Connectivity

Electronic exchange of Preferential Certificate of Origin (PCO) and Certificate of Non-Manipulation (CNM) between Singapore and China

1. Established under the China-Singapore FTA Upgrade negotiation concluded in Nov 2018

2. Allows for the electronic exchange of PCO and CNM between Singapore Customs and China’s General Administration of Customs

3. Eliminates the need for hardcopy PCO or CNM to be dispatched overseas, enabling companies to enjoy savings in cost and time

Singapore

China

![Diagram of electronic exchange between Singapore and China](image)
Facilitating Trade through Digitalisation of Business to Government Interactions

Electronic Banker’s Guarantee Programme (eBGP)

- eBGP Agreement signed with each bank
- Standardised guarantee text
- Electronic transmission of variable data via NTP

Benefits

- Eliminates manual effort in review/vetting
- Removes need to issue and safekeep physical BG
- Achieves time, cost and manpower savings
- Reduces variation and error
- Eliminates risk of physical BG being lost in transit
- Ensures authenticity of BG, reduces risk of fraud

Trader applies for BG

Bankers’ Guarantee data

NTP

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Trade Finance Compliance Service
Addresses the information gaps faced by banks, such as:
• Industry price for non-commodity goods (e.g. garments, shoes)
• Historical export price of a product by a specific SME that is new to bank
• Customers’ claims that they have a valid import permit (for release of payment to supplier)
• That goods exported are not military goods
• Who is the ultimate end-user of the goods as declared to Customs (i.e. not sanctioned by bank)
• That “dual-use” goods have been approved by Customs for export

TFC leverages on Government trade data to facilitate and enhance Bank’s compliance with regulatory requirements
Today’s trade processes are fraught with challenges

International trade typically involves up to:

- **25** parties with at least
- **30-40** trade documents generated and
- **60-70%** of information manually re-entered at least once
Opportunities in Trade Digitalisation, Trade Facilitation
The Singapore government serves as a neutral facilitator and convener for the NTP – an open and not-for-profit platform

GOVERNMENT AS NEUTRAL, NON-COMMERCIAL “FACILITATOR” & CONVENER

- Provide utility layer with basic functionalities
- Provide enabling eco-system environment, legal framework & data governance
- Bring various stakeholders together to collaborate (e.g. Trade Finance)

OPEN

- Enable participation from private sector service providers
- Non-exclusivity

NOT-FOR-PROFIT

- Lower cost of digitalisation, adoption and usage of the NTP
- Focus on wide spread adoption and deep usage
- Support competitive pricing among service providers
Government Taking the Lead - NTP’s Strategic Focus Areas

• **Focus Area #1**: Enhance Government to Government Digital Connectivity to facilitate trade clearance processes (G2G)
  - Collaborations with partner countries to identify use cases and build cross-border digital connectivity
  - Enabling re-use of data resulting from cross border digital connectivity to facilitate digital trade

• **Focus Area #2**: Streamline Business to Government (B2G) processes
  - Streamline and Digitalise Business to Government processes for transactions
  - Explore trade-related processes (upstream/downstream) of traders’ transactions with Government to facilitate and enhance traders’ compliance with other regulatory requirements

• **Focus Area #3**: Develop data services using trusted government data
  - Facilitate and enable the use of Government trade data for re-use and better decision making
  - Enhance traders’ compliance with other regulatory requirements