Knowledge Sharing of Cross-border e-CO Experiences



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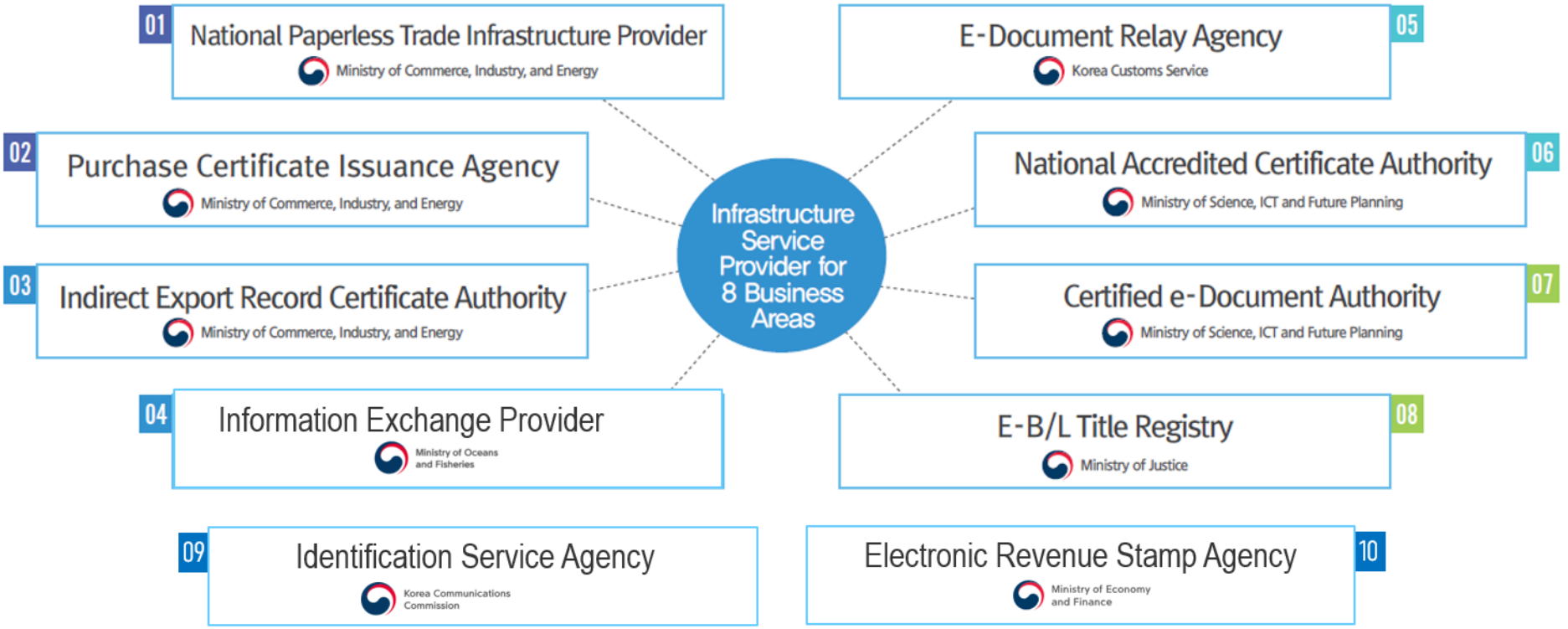
KTNET

KTNET, the Digital Trade Innovator

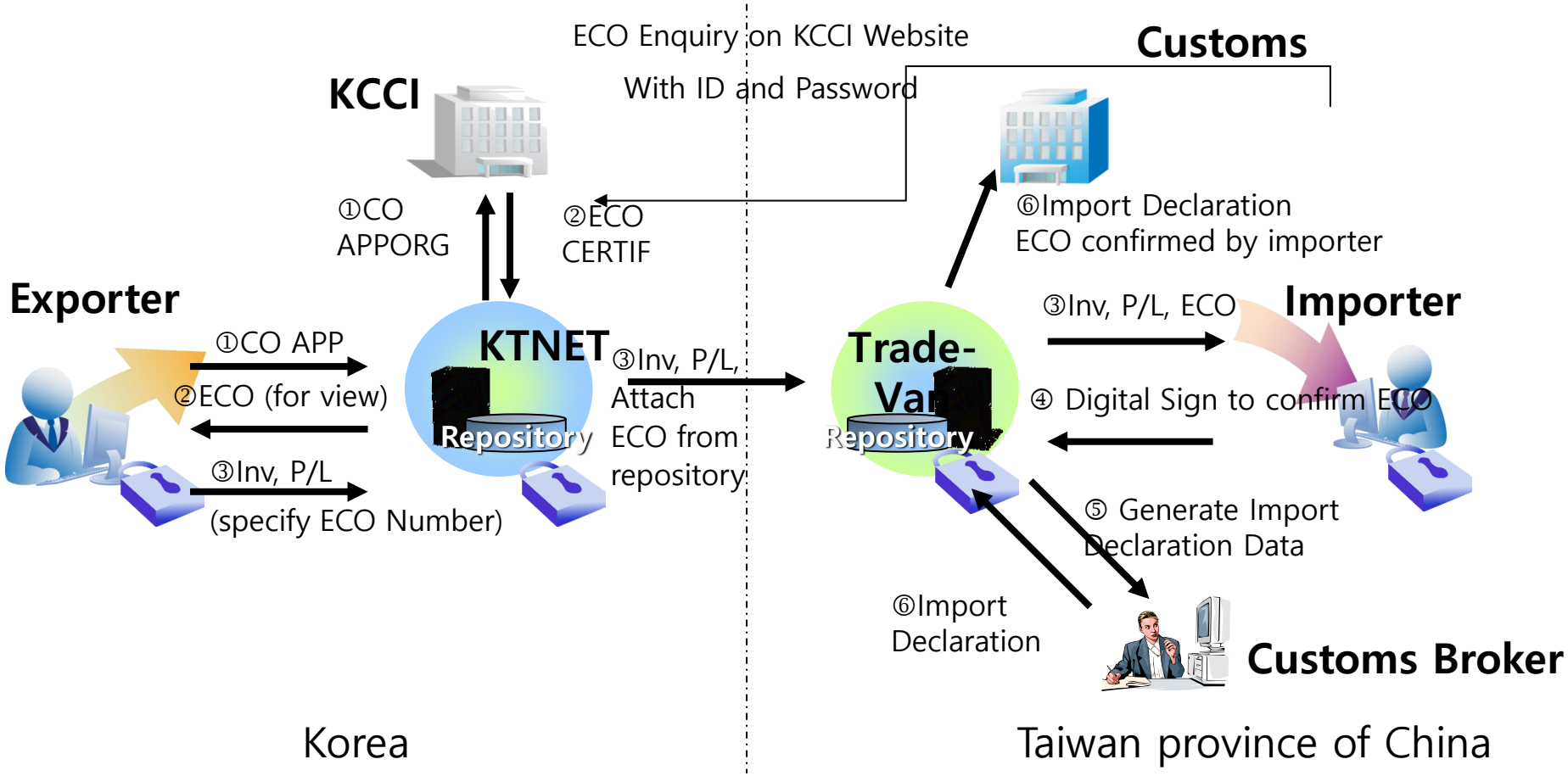
"KTNET has been designated by the Korean government as an **Infrastructure Service Provider for 10 business areas**, having operational experience and know-how in a Digital Trade Platform, uTradeHub."

Established by the Act on Promotion for the Trade Business Automation in 1991
Shareholder is the KITA (Korea International Trade Association (100%)



The first cross-border eCO exchange

eCO Process [Korea Taiwan province of China]



III Lessons Learned

Lessons learned

- Government involvement and legal framework

  - Trade facilitation requires the involvement of respective government agencies

  - A vigorous enforcement of a legal framework that can justify the change of practices in the government process is essential

- Strong demands and benefits

  - To ensure the sustainability of a cross-border paperless trade service, there must be sufficient demand from traders to justify its operation

- Technical interoperability and infrastructure

  - Successful cross-border digital trade relies on compatible digital trade systems, secure data exchange protocols, and mutually recognized standards (e.g., message formats, PKI-based authentication)



Thank you

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