



# giz

## Portfolio in Viet Nam





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# Modernisation of German-Vietnamese Development Cooperation (2011-2013)

## Momentum for Change

- Viet Nam is a **Middle Income Country**, not ODA-dependent
- '**Socio-economic Development Plan**' and '**National Green Growth Strategy**' of the Vietnamese Government describe new strategic priorities
- **Strategic Partnership** – a new quality of cooperation between Germany and Viet Nam
- **Institutional reforms initiated by BMZ**: Merger of GIZ; Strengthening of political dialogue via placement of second development counselor at German Embassy



# Modernisation of German-Vietnamese Development Cooperation (2011-2013)

## Challenges

- **Sectoral fragmentation:** De facto 8 sectors covered including subsectors
- **Regional fragmentation:** Project sites located in too many regions: challenge for the steering and administration of projects (**high transaction costs**)
- **High diversity of project partners** as a challenge for the policy dialogue
- **Lack of coherence:** Too many stand-alone projects
- **'Energy'** – Highest financial commitment (financial cooperation) but not yet a priority area

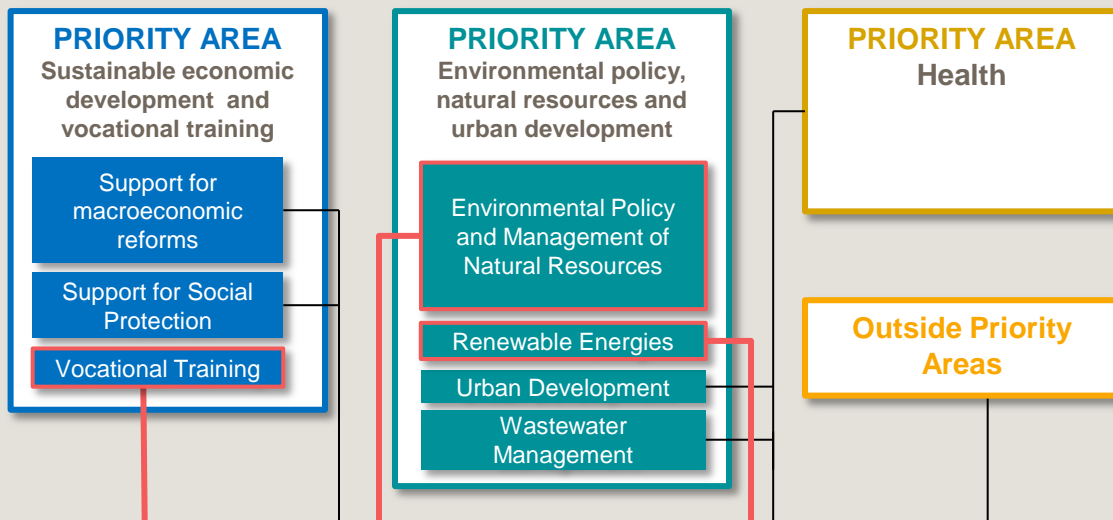
# Modernisation of German-Vietnamese Development Cooperation (2011-2013)

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**giz** Deutsche Gesellschaft  
für Internationale  
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## Elements

### PORTFOLIO UNTIL JULY 2013 (8 Sectors)



### PORTFOLIO FROM JULY 2013 (3 priority areas)

### DOING MORE in LESS AREAS:

From traditional development cooperation to a strategic partnership

- **Selectivity:** From 8 sectors to 3 priority areas
- **Green Growth** as the overarching framework
- **Selected alignment** to Viet Nam's development priorities and goals
- **Concentration on 1-2 strategic regions** in each sector
- Strengthening of the **policy dialogue** Embassy/VNM-Government
- **Integrated programmes instead of projects:** Technical and financial cooperation under one programme concept and set of goals
- Integration of matters of **social inclusion, participation** (political) and **partnership with private sectors** into the priority areas



Hợp tác  
Đức

DEUTSCHE ZUSAMMENARBEIT

# PORTFOLIO FROM JULY 2013

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## PRIORITY AREA 1 Environmental Policy and Sustainable Use of Natural Resources

### Biodiversity and Forest

- Nature Conservation and Sustainable Management of Natural Resources in the Phong Nha-Ke Bang National Park Region
- Conservation and Sustainable Use of Biodiversity & Ecosystem Services of Forest in Viet Nam
- Programme to Promote Sustainable Forest Management, Trade, Marketing of Important Forest Products in Viet Nam

### Climate Change & Coastal Ecosystems

- Programme Integrated Coastal and Mangrove Forest Protection in the Mekong Provinces for the Adaptation to Climate Change
- Adaptation to Climate Change through the Promotion of Biodiversity in Bac Lieu Province
- Management of Natural Resources in Soc Trang Wetlands
- Flood Proofing and Drainage in medium-sized coastal cities of Viet Nam (for adaptation to climate change)
- Creation overarching Frame work for Nationally Appropriate Mitigation Action (NAMA) and Measuring, Reporting and Verification (MRV)
- Mainstreaming of Ecosystem-based Adaptation (EBA)

## PRIORITY AREA 2 Vocational Training

### Programme Reform of Technical and Vocational Education and Training

#### 4 Components:

- TVET System Advisory
- Programme Vocational Training 2008
- Centre of Excellence for TVET (LILAMA 2)
- Vocational Training for Wastewater Sector

Hai Phong Polytechnic  
College  
Bach Nghe

#### NEW PROJECTS/MEASURES

- Vocational Training for Subway Operation Staff
- Centre of Excellence for Green TVET (fact-finding)

## PRIORITY AREA 3 Energy

2011 - 2015  
Renewable Energy  
Support Project (RESP)

2014 - 2018  
DKTI Project: Support to  
the Up-scaling of Wind  
Energy in Viet Nam

Not yet commissioned  
Renewable Energy and  
Energy Efficiency (4E)

2011 – 2014  
“Made it in Germany”  
Projects

Project Development  
Program for  
“Renewables Initiative”  
&  
“Energy Efficiency  
Initiative”

## Activities Outside Priority Areas (GESTALTUNGSSPIELRAUM)

Until 2014  
Programme Support for Macroeconomic Reform  
New Programme from 2014  
MACROECONOMIC REFORMS/GREEN GROWTH

Support for Social Protection

Support the Office of the Government of Viet Nam  
on Legal Issues

Programme Decentralised Health Care Systems

Wastewater Management  
Wastewater Management for Provincial Centres

Support for Migration Projects  
‘Make it in Germany’  
‘Geriatric Nursing’

Cooperation with the Private Sector

Civil Society & Good local Governance Programme

#### LEGEND: Implementation on behalf of

● BMZ

● Australian Government

● BMWi

● BMUB



## GIZ Portfolio in Viet Nam

### GIZ Viet Nam in Figures

- Programmes/projects and other development measures: **34**
- **16** CIM Experts (integrated experts)
- Staff: **237**

including:

**37** seconded staff (AMA)

**182** national personnel

**18** development advisors

*as of February 2014*





# Priority Area: Environmental Policy and Sustainable Use of Natural Resources

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## SUBSECTORS AFTER JULY 2013

### Biodiversity and Forest

#### Projects and Programmes

- Natural Conservation and Sustainable Management of Natural Resources in the Phong Nha-Ke Bang National Park Region
- Conservation and Sustainable Use of Biodiversity and Ecosystem Services of Forests in Viet Nam
- Programme to Promote Sustainable Forest Management, Trade, Marketing of Important Forest Products in Viet Nam



### Climate Change and Coastal Ecosystems

#### Projects and Programmes

- Programme Integrated Coastal and Mangrove Forest Protection in the Mekong Provinces for Adaptation to Climate Change
- Adaptation to Climate Change through the Promotion of Biodiversity in Bac Lieu Province
- Management of Natural Reserve in Soc Trang Wetlands
- Flood Proofing and Drainage in medium-sized coastal cities of Viet Nam (for adaptation to climate change)
- Creation of Overarching Framework for Nationally Appropriate Migration Action (NAMA)
- Mainstreaming of Ecosystem-based Adaptation (EBA)



## Contributions of GDC to environmental and climate protection

- **Sustainable Forestry of over 270,000 hectare forest**
- Preservation and **sustainable protection of biodiversity** within and outside of protected areas
- Implementation of **FSC-certification for sustainable forest management** of natural forests of State Forest Enterprises (so far about 50,000 hectares of natural forest have been FSC-certified)
- Protection of coastal cities from flooding through **climate-proof flood risk management** (drainage plans, early warning systems, emergency plans)
- Development and promotion of **approaches for coastal protection** (amongst others sustainable mangrove and melaleuca-forest cultivation and reforestation) in the Mekong Delta
- Raising **public awareness** about the consequences of climate change and the meaning of coastal forests
- Development of **educational material** to raise environmental awareness in secondary schools and senior classes.



## Priority Area: **Vocational Training**



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### **Programme Reform of Technical and Vocational Education and Training**

#### **4 Components:**

- TVET System Advisory
- Programme Vocational Training 2010
- Centre of Excellence for TVET (LILAMA 2)
- Vocational Training for wastewater sector



**Hai Phong Polytechnic College  
Bach Nghe**

#### **NEW PROJECT/MEASURE:**

- Training for Subway operation staff
- Centre of Excellence for Green TVET (fact-finding)

### **Contribution of GDC to Vocational Training in Viet Nam**

- Development of a **vocational training strategy** until 2020
- Advisory on **TVET law revision**
- **Strengthening the cooperation** between vocational training institutes and enterprises (e.g. PPPs with German enterprises).
- Development of **demand-oriented vocational training courses** in metal work, electrotechnics/electronic and mechatronics
- Development and piloting of practice-oriented **training models for TVET teachers**
- Development of **TVET sector monitoring** (e.g. first Vietnamese TVET report)
- Strengthen regional **exchange of experiences** in vocational training.
- Raise **awareness on vocational training**



**Objective:** Support the development of an environmentally friendly and socially responsible growth strategy for Viet Nam's energy industry

### Focal Areas

#### RENEWABLE ENERGY

##### ON-GOING PROJECTS:

- BMU International Climate Initiative (IKI) **Renewable Energy Support Project (RESP)** (2011-2015), EUR 3.0 million
- BMWi Project Development Program (PDP) – **“Renewables Initiative”** and **“Energy Efficiency Initiative”** - Made in Germany (Phase 2, 2011-2014), EUR 0.2 million
- **DKTI Project:** Support to the Up-Scaling of Wind Energy in Viet Nam (2014 – 2018) EUR 6.9 million

#### ENERGY EFFICIENCY

##### **NEW PROJECT** (not yet commissioned):

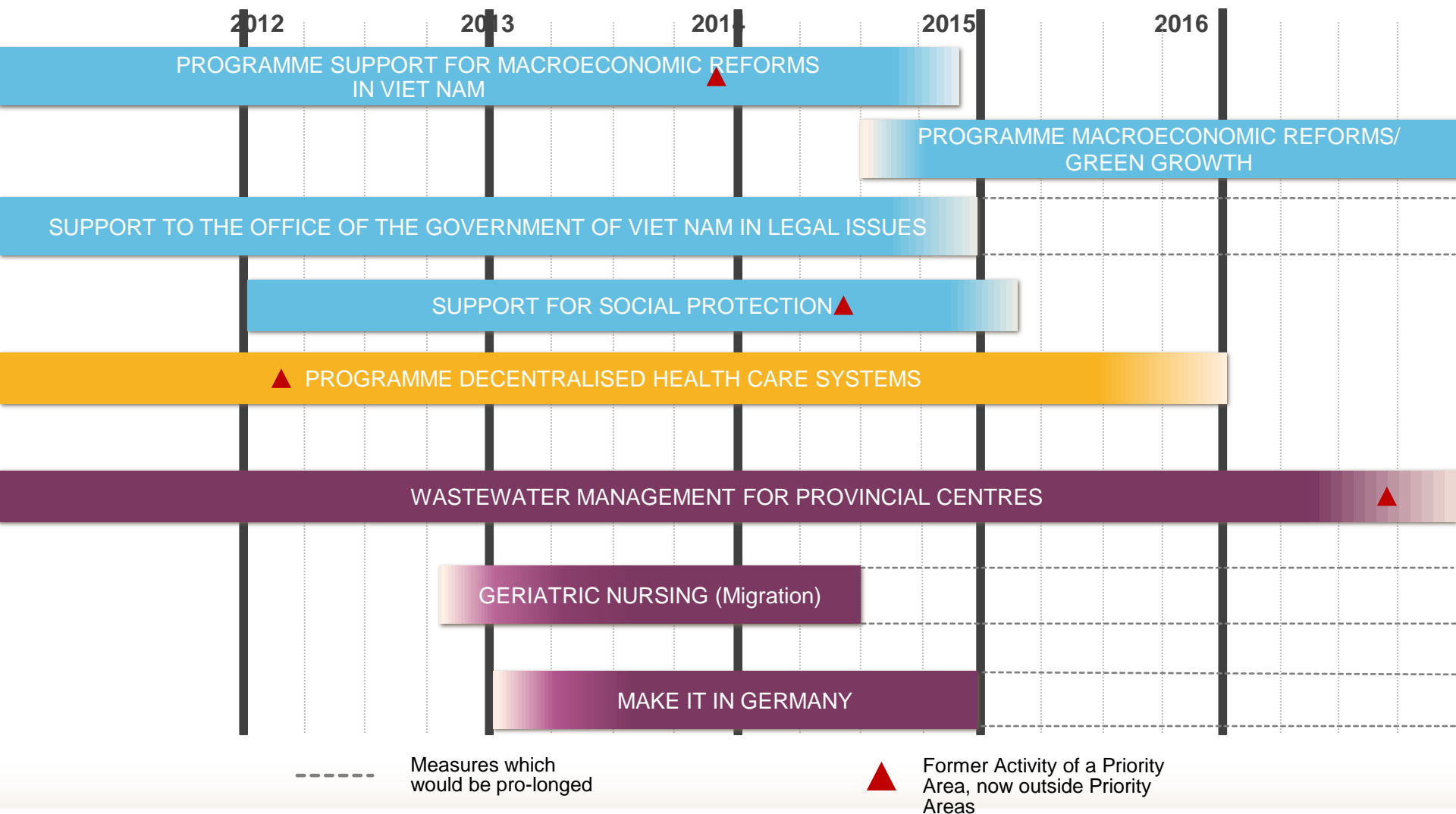
- **BMZ Renewable Energy and Energy Efficiency (4E)** (2014-2017) EUR 3.0 million

### Contribution to renewable energy/energy efficiency in Viet Nam

- Objective until 2020: Increase the share of renewable energies in overall electricity production to 4.5 per cent, resp. 6 per cent until 2030
- Design of legal and regulatory framework conditions for wind, bio and PV solar energy
- Strengthen professional and institutional capacities on local and central Government level and private sector;
- Promote technology development through cooperation among private sector and scientific institutions in Viet Nam and Germany
- Foster policy-making for EE promotion through systematic stocktaking and data-analysis as well as macro-economic cost-benefit analysis
- Reduction of energy losses on supply side (transmission and distribution) and improvement of demand side management (DSM) as well as introduction of smart grid technology



# OVERVIEW: KEY ACTIVITIES OUTSIDE PRIORITY AREAS





## KEY ACTIVITIES OUTSIDE PRIORITY AREAS

### Wastewater Management for Provincial Centers

**Key targets:** supports the framework conditions for effective, efficient and sustainable wastewater (WW) management.

#### 3 Components:

- National level: Policy advice to the Ministry of Construction
- Provincial level: Policy advice for the Provincial People's Council and public administration in nine provinces
- Local level: Training and advice for nine wastewater service providers



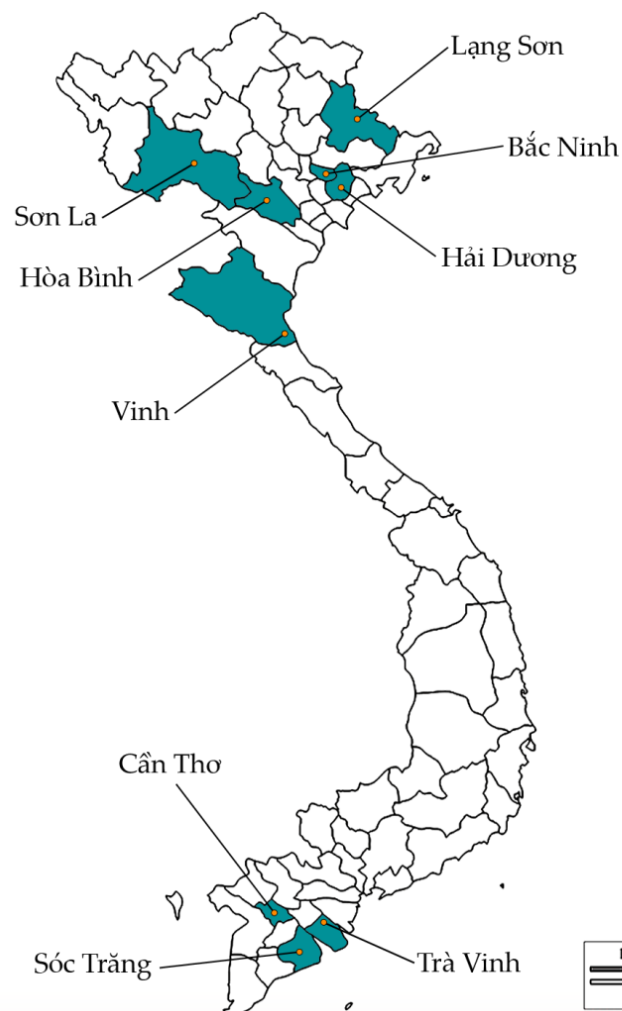
### Contribution of GDC to sustainable wastewater management in Viet Nam

- **Improvement of financial and institutional incentives for sustainable WW management** through new national wastewater legislation.
  - Provincial orientation plans facilitate effective implementation of **local regulation, WW tariffs and performance-based management contracts with WW service providers.**
  - **850 000 customers** of WW service providers in the nine cities benefit from improved operation and maintenance of sewerage systems and better customer management.
  - Vertical and horizontal **sector dialogue** builds consensus and creates ownership at all levels.
- ➔ **Multi-level approach encourages replication and scaling-up!**



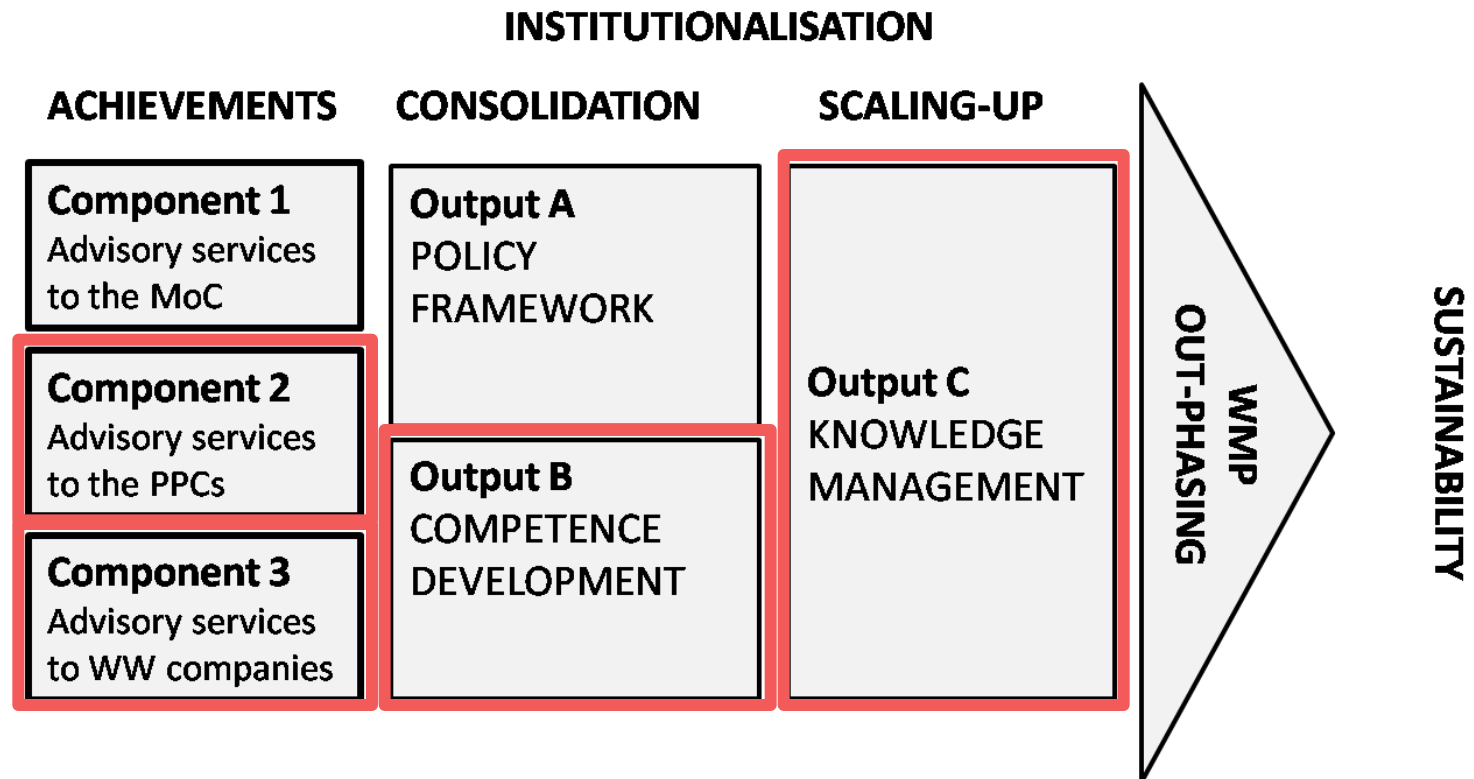
## Programme locations (Phase 3)

- 9 provinces in the North, Central and South of Vietnam





## Three Thematic Components





# Thank you for your attention!

